



MANAGEMENT'S DISCUSSION AND ANALYSIS

SEPTEMBER 30, 2017

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UNIT TRADING PRICE

Unit Trading Price

	<u>Nine Months Ended</u> <u>September 30, 2017</u> (Per unit)	<u>Year Ended</u> <u>December 31, 2016</u> (Per unit)
Opening price	\$0.07	\$0.13
Closing price	\$0.03	\$0.07

Lanesborough Real Estate Investment Trust ("LREIT") units are currently listed on the Toronto Stock Exchange under the symbol "LRT.UN". The Series G debentures are currently listed on the Toronto Stock Exchange under the symbol "LRT.DB.G".

On March 31, 2017, the Trust announced that it no longer satisfies the continued listing requirements of the TSX and that it does not anticipate satisfying such requirements in the foreseeable future. The Trust intends to transition the listings to the TSX Venture Exchange (TSXV) this year, subject to the approval of the TSXV.

CHIEF EXECUTIVE OFFICER'S MESSAGE

2017 Third Quarter Report

Addressing the liquidity challenges of the Trust and stabilizing operations continue to be the top priorities for LREIT as management maintains its focus on the divestiture program; debt renewal/restructuring; and initiatives aimed at improving operating results.

Operating Results

LREIT completed the three and nine month periods ended September 30, 2017 with negative funds from operations ("FFO") of \$1.1 million and \$4.4 million, respectively, compared to negative FFO of \$1.6 million and \$10.2 million during the same periods in the prior year. The positive FFO variances mainly reflect decreases in interest expense as a result of the divestiture and debt restructuring activities undertaken during 2016.

The decrease in interest expense during the third quarter of 2017 was partially offset by a modest decrease in net operating income ("NOI") as the average occupancy level of the Fort McMurray properties decreased from 76% during the third quarter of 2016 to 73% during the third quarter of 2017. During the nine month period ended September 30, 2017, however, the average occupancy level of the Fort McMurray properties increased to 71%, compared 62% during the same period in the prior year.

Overall, LREIT completed the three and nine month periods ended September 30, 2017 with a loss and comprehensive loss of \$6.8 million and \$20.4 million, respectively, compared to a loss and comprehensive loss of \$11.1 million and income and comprehensive income of \$1.8 million during the same periods in the prior year. The decreased loss during the three months ended September 30, 2017 mainly reflects a favourable variance in fair value adjustments of the investment properties and a decrease in interest expense, partially offset by the above noted decrease in NOI. The decrease in operating results during the nine months ended September 30, 2017 mainly reflects an unfavourable variance in the fair value adjustments of investment properties, partially offset by the above noted decrease in interest expense and increase in NOI.

Liquidity and Capital Resources

During the first nine months of fiscal 2017, cash used in operating activities, before working capital adjustments, amounted to \$0.9 million, compared to \$2.2 million during the same period in 2016, and the cash shortfall, after accounting for working capital adjustments, regular mortgage principal repayments, capital expenditures, and transaction costs was \$6.1 million, compared to \$5.4 million during the first nine months of 2016. The increase in the cash shortfall is mainly due to an increase in cash used in operations after working capital adjustments. The cash shortfalls were funded by additional advances under the revolving loan facility from 2668921 Manitoba Ltd. and by unsecured advances from Shelter Canadian Properties Limited.

As of September 30, 2017, the Trust was in default with respect to one mortgage loan with an expired forbearance agreement in the aggregate principal amount of \$25.5 million. The mortgage loan matured in December 2015 and subsequently was the subject of a forbearance agreement which expired on February 28, 2017, after which the loan was being overheld. Subsequent to September 30, 2017, a new forbearance agreement, expiring December 2018, was executed.

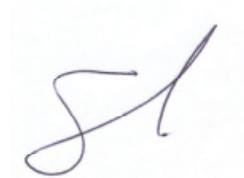
In addition, five mortgage loans on eight properties with an aggregate principal balance of \$61.8 million, which were previously in default of debt service payments, continue to be presented as being in default in the Financial Statements at September 30, 2017, as the lender has indicated that there are service fees outstanding with respect to the loans and that until the fees are paid the loans will remain in default. Subsequent to September 20, 2017, a two-year forbearance agreement was executed for one of the above noted mortgage loans, in respect of one property, with an aggregate principal balance of \$14.6 million. LREIT continues to meet the debt service obligations of these mortgages and the lender has taken no action to enforce the loans. In the event that full repayment is demanded the Trust would not be able to satisfy the full repayment of the loan with its current resources.

Pursuant to the terms of the Declaration of Trust, LREIT is prohibited from incurring additional mortgage loan indebtedness if such indebtedness would result in the total mortgage loan indebtedness of LREIT exceeding 75% of the appraised value of LREIT's total property portfolio. As a result of updated property appraisals, LREIT's ratio of total mortgage loan indebtedness to appraised property value was 77% as of September 30, 2017. In view of this, LREIT is unable to incur additional mortgage indebtedness; however, LREIT is permitted to continue to renew or refinance its mortgage debt at amounts which are equal to or less than the existing balances of outstanding mortgage loan debt. In addition, LREIT may continue to obtain financing from unsecured creditors, such as the \$4.5 million in unsecured advances it received from Shelter Canadian Properties Limited during and subsequent to the third quarter of 2017.

Outlook

The extent of the operating cash deficiencies of the Trust continue to decline from the combined result of debt restructuring and divestiture activities and improved operating results stemming from the post-fire rental market in Fort McMurray. However, LREIT continues to face significant financing challenges and the ability of the Trust to continue operations in the near term remains contingent upon the continued financial support of Shelter Canadian Properties Limited and its parent company, 2668921 Manitoba Ltd., as well as the Trust's ability to renew and/or refinance its mortgage loan debts as they become due.

Looking beyond the post fire rebuilding process in Fort McMurray, which may take several years, the long term prospects of the Fort McMurray rental market will remain closely correlated with the price of oil and oil sands development activity.

A handwritten signature in blue ink, appearing to be 'GR', is positioned above the printed name and title.

GINO ROMAGNOLI, CPA, CGA
Chief Executive Officer
November 7, 2017

MANAGEMENT'S DISCUSSION AND ANALYSIS

MD&A OVERVIEW AND ADVISORIES

Management's Discussion and Analysis ("MD&A") of the Lanesborough Real Estate Investment Trust ("LREIT" or the "Trust") should be read in conjunction with the condensed consolidated financial statements ("Financial Statements") of LREIT for the nine months ended September 30, 2017 and accompanying notes and with reference to the Annual Report for 2016, the quarterly reports for 2016, the audited consolidated financial statements for the years ended December 31, 2016 and 2015, and the Annual Information Form ("AIF") dated March 13, 2017. Throughout this MD&A, it is not our intent to reproduce information that is located in these other reported documents, but rather to provide an update with respect to the business activities, financial condition, financial performance, and cash flows of LREIT.

Financial Statements

Throughout this report, the condensed consolidated financial statements as of September 30, 2017 will be referred to as the "Financial Statements"; the condensed consolidated statements of financial position as of September 30, 2017 will be referred to as the "Statement of Financial Position"; the condensed consolidated statements of comprehensive income (loss) for the nine months ended September 30, 2017 will be referred to as the "Income Statement"; and the condensed consolidated statements of cash flows for the nine months ended September 30, 2017 will be referred to as the "Statement of Cash Flows".

Forward-Looking Information

Certain statements contained in this MD&A and in certain documents incorporated by reference herein are "forward-looking statements" that reflect the expectations of management regarding the future growth, results of operations, performance, prospects, and opportunities of LREIT. Readers are cautioned not to place undue reliance on forward-looking information. All statements other than statements of historical fact contained or incorporated by reference herein are forward-looking statements including, without limitation, statements regarding the timing and amount of distributions and the future financial position, business strategy, potential acquisitions or dispositions, plans and objectives of LREIT. Forward-looking statements are often, but not always, identified by the use of words such as "seek", "anticipate", "plan", "continue", "estimate", "expect", "may", "will", "project", "predict", "potential", "targeting", "intend", "could", "might", "should", "believe" and similar expressions. Such forward-looking statements reflect management's current beliefs and are based on information currently available to management. Forward-looking statements involve significant risks and uncertainties. A number of factors could cause actual results to differ materially from the results discussed in forward-looking statements including, but not limited to, risks associated with the uncertainty of LREIT's status as, and its ability to continue as, a going concern, concentration of portfolio in one market, dependence on natural resources industries, commodity price risks, current economic conditions, reliance on Shelter Canadian Properties Limited ("Shelter") or its parent company 2668921 Manitoba Ltd. for interim funding, success of the divestiture program, events of default and/or enforcement proceedings under financing agreements, debt financing, real property ownership, liquidity, interest and financing risk, credit risk, market risk, competition, availability of cash for distributions, insurance risk, tax related risk factors, public market issues, future property acquisitions, availability of suitable investments, general uninsured losses, interest rate fluctuations, Unitholder liability, potential conflicts of interest, multi-unit residential sector risk, environmental risks, supply risk, utility and property tax risk, government regulation, changes in legislation and investment eligibility, rent control risk, the nature of Units, legal rights attaching to the Units, the structural subordination of Units, dilution, relationship with the property manager, reliance on key personnel, risks associated with disclosure controls and procedures on internal control over financial reporting, certain additional risks associated with debentures, including potential default on interest payments and principal repayment under the Series G debentures, subordination of security interests securing the Series G debentures, limited covenant protection in the Series G Trust Indenture, redemption of Series G debentures prior to maturity, and an inability of LREIT to purchase Series G debentures on a change of control, the Alberta Government's royalty framework, substitutions for residential rental units, and litigation risks. Although the forward-looking statements contained or incorporated by reference herein are based upon what management believes to be reasonable assumptions, LREIT cannot assure investors that actual results will be consistent with these forward-looking statements.

The forward-looking statements contained herein are expressly qualified in their entirety by this cautionary statement. Forward-looking statements are made as of the date hereof, or such other date specified in such statements, and neither LREIT nor any other person assumes any obligation to update or revise such forward-looking statements to reflect new information, events or circumstances, except as expressly required by applicable securities law.

Operating Segments

The investment properties of LREIT are separated into three operating segments:

- **Fort McMurray Properties (twelve properties):** Accounting for approximately 76% (December 31, 2016 - 76%) of the residential suites in the portfolio of investment properties, the twelve multi-unit residential buildings in the Fort McMurray property portfolio represent the most significant component in LREIT's overall operations.
- **Other Investment Properties (three properties):** Accounting for approximately 16% (December 31, 2016 - 16%) of the residential suites in the portfolio of investment properties, the three other investment properties consist of two multi-unit residential rental properties located in Alberta and one multi-unit residential rental property located in Manitoba.
- **Held for Sale (one property) and/or Sold Properties (two properties):** Woodland Park, the one property classified as held for sale, accounts for approximately 8% (December 31, 2016 - 8%) of the suites in the portfolio of investment properties. The operating results of held for sale and/or sold properties are analysed separately as they have been sold or are expected to be sold within the next twelve months and the properties do not contribute to net operating income past the date of sale. The operating results for held for sale and/or sold properties as disclosed in the analysis of net operating income pertain to the operations of Woodland Park, which is classified as held for sale at September 30, 2017; Beck Court, which was sold on May 1, 2016 and Willowdale Gardens, which was sold on May 1, 2016.

The operating results for the seniors' housing complexes, including one which was sold on October 1, 2016, are classified under "Discontinued operations" in the Income Statement of the Trust. The income and expense analyses which are contained throughout this report do not include the seniors' housing complexes, except where noted.

Purchase Price Information

All purchase prices set forth herein are disclosed prior to closing costs, other adjustments on closing and GST, where applicable.

FINANCIAL SUMMARY

	<u>September 30</u>	<u>December 31</u>	
	<u>2017</u>	<u>2016</u>	<u>2015</u>
STATEMENT OF FINANCIAL POSITION			
Total assets	\$ 230,762,212	\$ 245,402,329	\$ 278,524,804
Total long-term financial liabilities (1)	\$ 246,979,523	\$ 243,501,308	\$ 279,529,237
Weighted average interest rate			
- Mortgage loan debt	6.0 %	5.8 %	6.0 %
- Total debt	5.8 %	5.6 %	6.4 %

<u>Three Months Ended</u>		<u>Nine Months Ended</u>	
<u>September 30</u>		<u>September 30</u>	
<u>2017</u>	<u>2016</u>	<u>2017</u>	<u>2016</u>

KEY FINANCIAL PERFORMANCE INDICATORS (2)**Operating Results**

Rentals from investment properties	\$ 4,832,286	\$ 5,096,608	\$ 14,357,394	\$ 13,527,722
Net operating income *	\$ 2,329,361	\$ 2,606,793	\$ 7,035,618	\$ 6,090,298
Income (loss) before discontinued operations *	\$ (6,858,839)	\$ (10,614,965)	\$ (20,450,043)	\$ 2,259,269
Income (loss) and comprehensive income (loss)	\$ (6,842,465)	\$ (11,136,578)	\$ (20,398,122)	\$ 1,752,846
Funds from Operations (FFO) *	\$ (1,086,920)	\$ (1,579,111)	\$ (4,427,868)	\$ (10,202,991)

Cash Flows

Cash provided by (used in) operating activities	\$ (272,734)	\$ 724,682	\$ (2,342,678)	\$ (421,852)
Adjusted Funds from Operations (AFFO) *	\$ (1,422,348)	\$ (1,980,475)	\$ (5,021,092)	\$ (11,048,335)

Per Unit

Net operating income *				
- basic and diluted	\$ 0.110	\$ 0.123	\$ 0.333	\$ 0.288
Income (loss) before discontinued operations *				
- basic and diluted	\$ (0.324)	\$ (0.502)	\$ (0.967)	\$ 0.107
Income (loss) and comprehensive income (loss)				
- basic and diluted	\$ (0.323)	\$ (0.527)	\$ (0.965)	\$ 0.083
Funds from Operations (FFO) *				
- basic and diluted	\$ (0.051)	\$ (0.075)	\$ (0.209)	\$ (0.482)
Cash provided by (used in) operating activities				
- basic and diluted	\$ (0.013)	\$ 0.034	\$ (0.111)	\$ (0.020)
Adjusted Funds from Operations (AFFO) *				
- basic and diluted	\$ (0.067)	\$ (0.094)	\$ (0.237)	\$ (0.522)

(1) Long-Term Financial Liabilities

Long-term financial liabilities consist of mortgage loans, debentures, a defeased liability (December 2015), and the revolving loan from 2668921 Manitoba Ltd.

(2) Non-IFRS Measurements

Items marked with an asterisk represent measurements which are not calculated or presented in accordance with International Financial Reporting Standards (IFRS) or which do not have a standardized meaning as prescribed by IFRS. The non-IFRS measurements may not be comparable to the measurements which are provided by other entities and should not be used as an alternative to the measurements which are determined in accordance with IFRS for purposes of assessing the performance of LREIT. LREIT believes, however, that the non-IFRS measurements are useful in supplementing the reader's understanding of the performance of the Trust. Details regarding the calculation of the non-IFRS measurements and a reconciliation to IFRS measurements, where applicable, are provided in this report.

EXECUTIVE SUMMARY

Overview

LREIT owns a portfolio of 17 real estate properties, comprised of 16 multi-unit residential properties, one of which is classified as held for sale, and one seniors' housing complex, which is classified under discontinued operations. 13 of the multi-unit residential properties are located in Fort McMurray, Alberta, including the property that is classified as held for sale. LREIT's primary objective is to maximize the income producing potential and market value of its real estate portfolio through the execution of strategic acquisition, development, management and divestiture activities.

Addressing the liquidity challenges of the Trust and stabilizing operations continue to be the top priorities for LREIT as management maintains its focus on the divestiture program; debt renewal/restructuring; and initiatives aimed at improving operating results.

2017 Third Quarter Operating Results

Key Financial Indicators

	Three Months Ended September 30		Favourable (Unfavourable) Variance	
	2017	2016	Amount	%
	Rentals from investment properties	\$ 4,832,286	\$ 5,096,608	\$ (264,322)
Net operating income	\$ 2,329,361	\$ 2,606,793	\$ (277,432)	(11)%
Interest expense	\$ (3,121,665)	\$ (3,992,561)	\$ 870,896	22 %
Fair value adjustments	\$ (5,755,545)	\$ (8,861,510)	\$ 3,105,965	(35)%
Loss and comprehensive loss	\$ (6,842,465)	\$ (11,136,578)	\$ 4,294,113	(39)%
Funds from operations (FFO)	\$ (1,086,920)	\$ (1,579,111)	\$ 492,191	31 %

Key Financial Indicators

	Nine Months Ended September 30		Favourable (Unfavourable) Variance	
	2017	2016	Amount	%
	Rentals from investment properties	\$ 14,357,394	\$ 13,527,722	\$ 829,672
Net operating income	\$ 7,035,618	\$ 6,090,298	\$ 945,320	16 %
Interest expense	\$ (10,521,673)	\$ (15,413,126)	\$ 4,891,453	32 %
Fair value adjustments	\$ (16,028,631)	\$ 12,986,750	\$ (29,015,381)	(223)%
Income (loss) and comprehensive income (loss)	\$ (20,398,122)	\$ 1,752,846	\$ (22,150,968)	(1,264)%
Funds from operations (FFO)	\$ (4,427,868)	\$ (10,202,991)	\$ 5,775,123	57 %

LREIT completed the three and nine months ended September 30, 2017 with negative FFO of \$1.1 million and \$4.4 million, respectively, compared to negative FFO of \$1.6 million and \$10.2 million, respectively, during the same periods in 2016, representing a favourable FFO variance of \$0.5 million and \$5.8 million, respectively. On a basic per unit basis, FFO increased by \$0.024 during the third quarter of 2017 to negative \$0.051, and increased by \$0.273 during the first nine months of 2017 to negative \$0.209.

The favourable FFO variances mainly reflect decreases in interest expense primarily due to the divestiture and debt restructuring initiatives undertaken during 2016, which resulted in a reduction in the total balance of mortgage loan debt; reduced interest rates on the revolving loan and Series G debentures; and the acceleration of transaction cost amortization in 2016.

The improvement in FFO as a result of the decrease in interest expense during the three month period ended September 30, 2017 in comparison to the same period of the prior year was partially offset by a reduction in net operating income mainly as a result of a reduction in the average occupancy level of the Fort McMurray properties from 76% during the third quarter of 2016 to 73% during the third quarter of 2017.

The favourable FFO variance during the nine month period ended September 30, 2017 in comparison to the same period of the prior year was also the result of an increase in net operating income primarily due to an increase in the average occupancy level of the Fort McMurray properties from 62% during the first nine months of 2016 to 71% during the first nine months of 2017, partially offset by a decrease in net operating income due to the sales of Beck Court and Willowdale Gardens in May 2016. As previously reported, the increase in the occupancy levels of the Fort McMurray portfolio is primarily the result of the entry of homeowners displaced by the wildfire into the rental market and the commencement of the post-fire rebuild, which have bolstered economic activity and demand for rental accommodations in the region, moderating the impact of the low level of oil sands development activity.

Overall, LREIT completed the three and nine month periods ended September 30, 2017 with a loss and comprehensive loss of \$6.8 million and \$20.4 million, respectively, compared to a loss and comprehensive loss of \$11.1 million and income and comprehensive income of \$1.8 million, respectively, during the same periods in the prior year.

The decrease in the loss during the three month period ended September 30, 2017 mainly reflects a favorable variance in the fair value adjustments of the investment properties and a decrease in interest expense, partially offset by a decrease in net operating income.

The increase in the loss during the nine month period ended September 30, 2017 mainly reflects an unfavorable variance in the fair value adjustments of the investment properties, partially offset by a decrease in interest expense and an increase in net operating income.

Liquidity and Capital Resources

Liquidity refers to the overall ability to generate and have sufficient resources available to fund the ongoing operating, investing, and financing activities of the Trust. LREIT requires working capital for use in the day to day operations of its properties, as well as in order to fund the regular mortgage loan principal payments, transaction costs for debt financing, and capital expenditures.

As of September 30, 2017, the unrestricted cash balance of LREIT was \$1.3 million and working capital was \$0.7 million.

Notwithstanding the improved operating performance during the first nine months of 2017, LREIT continues to require additional sources of cash to fund the cash shortfall from operating activities, as well as mortgage loan principal payments, transaction costs for debt financing, and capital expenditures. During the first nine months of 2017, cash used in operations prior to working capital adjustments amounted to \$0.9 million and the cash shortfall, after accounting for working capital adjustments, regular mortgage principal repayments, capital expenditures and transaction costs, was \$6.1 million, compared to cash used in operations of \$2.2 million and a cash shortfall of \$5.4 million during the first nine months of 2016.

The increase in the cash shortfall is mainly due to an increase in cash used in operations after working capital adjustments. The cash shortfalls were funded by additional advances under the revolving loan facility from 2668921 Manitoba Ltd. and by unsecured advances from Shelter.

As of September 30, 2017, the Trust was in default with respect to one matured mortgage loan with an expired forbearance agreement in the aggregate principal amount of \$25.5 million. The mortgage loan matured in December 2015 and subsequently was the subject of a forbearance agreement which expired on February 28, 2017, after which it was being overheld. Subsequent to September 30, 2017, a new forbearance agreement, expiring December 2018, was executed with respect to this mortgage loan.

In addition, five mortgage loans on eight properties with an aggregate principal balance of \$61.8 million, which were previously in default of debt service payments, are presented as being in default in the Financial Statements at September 30, 2017, as the lender of the mortgage loans has indicated that there are service fees outstanding with respect to the loans and that until such fees are paid the loans will remain in default. Subsequent to September 30, 2017, a two-year forbearance agreement was executed for one of these mortgage loans in respect of one property with an aggregate principal amount of \$14.6 million. LREIT continues to meet the debt service obligations of the mortgages that are in default and the lender has taken no action to enforce the loans. In the event that full repayment is demanded the Trust would not be able to satisfy the associated obligation with its current resources.

Pursuant to the terms of the Declaration of Trust, LREIT is not permitted to incur mortgage loan indebtedness if such indebtedness would result in the total mortgage loan indebtedness of LREIT exceeding 75% of the appraised value of LREIT's total property portfolio.

As a result of updated appraisals and the sale of one condominium unit at Lakewood Townhomes, the appraised value of LREIT's property portfolio was reduced from \$312.5 million as at December 31, 2016 to \$287.3 million as at September 30, 2017. At September 30, 2017, LREIT's mortgage indebtedness and the maximum balance under the revolving loan facility amounted to \$222.2 million, representing approximately 77% of the appraised value of LREIT's total property portfolio.

Given that LREIT's aggregate mortgage indebtedness now exceeds the 75% of appraised value threshold, the Trust is not permitted to increase the outstanding balance of its mortgage loan debt; however, LREIT may continue to renew or refinance its mortgage debt at amounts equal to or less than the outstanding principal balance of the existing mortgage loan at the time of the renewal or refinancing and may also obtain financing from unsecured lenders.

Continuing Operations and Ongoing Initiatives

On the basis of the information presented above, it is evident that there are factors that cause significant doubt as to the ability of the Trust to continue as a going concern, including:

- (i) the Trust's concentration of investment properties in Fort McMurray;
- (ii) the depressed rental apartment market in Fort McMurray during the past several years, primarily driven by the low level of oil sands development activity;
- (iii) the successive years of losses and cash deficiencies from operations, in particular from the operations in Fort McMurray;
- (iv) the limited availability of mortgage lending in Fort McMurray;
- (v) the Trust's limited cash and working capital resources;
- (vi) the Trust's reliance on financing from Shelter and/or its parent company, 2668921 Manitoba Ltd., in amounts and on terms which are favourable relative to the commercial lending market; and,
- (vii) the Trust's highly leveraged capital structure.

In an effort to meet ongoing funding obligations and sustain operations, LREIT has continued to pursue debt restructuring arrangements with certain of its lenders and has relied on favourable interim financing arrangements and other support from Shelter and its parent company, 2668921 Manitoba Ltd. Other measures taken in order to address the liquidity challenges facing LREIT include the continuation of the divestiture program and operational initiatives aimed at improving operating performance. The operational initiatives include a continued focus on cost control, as well as marketing and select renovation initiatives aimed at attracting and accommodating tradespersons and service providers engaged in the Fort McMurray post-fire rebuilding process.

A summary of LREIT's recent progress with respect to the above noted initiatives is provided below.

Debt Restructuring - Mortgage Loans

Interest payment deferrals obtained by the Trust during the first quarter of 2016, as a result of renewal agreements and a forbearance agreement obtained for five mortgage loans, resulted in reduced debt service payments during the remaining quarters of 2016 and the first nine months of 2017.

With the exception of one matured mortgage loan with an expired forbearance agreement in the amount of \$25.5 million and one mortgage loan with an aggregate principal balance of \$3.6 million that is overholding and is expected to be renewed in the fourth quarter of 2017, the Trust has repaid, renewed, or refinanced all other mortgage loan debt as of September 30, 2017. Subsequent to September 30, 2017, a new forbearance agreement, expiring December 2018, was executed with respect to the \$25.5 million mortgage loan.

The lender of five mortgage loans on eight properties with an aggregate principal balance of \$61.8 million, which were previously in default of debt service payments, has indicated that there are service fees outstanding with respect to the loans and that until such fees are paid the loans will remain in default. Subsequent to September 30, 2017, a two-year forbearance agreement was executed for one of these mortgage loans in respect of one property with an aggregate principal amount of \$14.6 million. LREIT continues to meet the debt service obligations of the mortgages that are in default and the lender has taken no action to enforce the loans.

Debt Restructuring - Debentures, Revolving Loan and Shelter Advances

Reduced interest rates under the amended terms of the Series G debentures and revolving loan facility, which were negotiated during the second quarter of 2016, resulted in interest expense reductions during the nine month period ended September 30, 2017 of \$1.2 million and \$0.2 million, respectively, compared to same period in the prior year. The decrease in the Series G debentures interest was inclusive of a \$0.7 million decrease in the amortization of transaction costs and the decrease in the revolving loan interest caused by the rate reduction was partially offset by an increase in the average balance outstanding under the revolving loan.

The amended terms of the Series G debentures allow for the deferral of interest payments until the June 30, 2022 maturity date of the debentures.

On November 14, 2016, the maximum principal balance on the revolving loan facility was increased from \$18.0 million to \$30.0 million, providing additional liquidity to LREIT. At September 30, 2017, the maximum of \$30.0 million was fully advanced under the revolving loan facility.

At the end of September 2017, Shelter made unsecured advances totalling \$2.2 million to LREIT, the terms of which provide for a 5% interest charge, consistent with the interest rate on advances under the revolving loan facility. Shelter continues to provide financial support to LREIT advancing an additional \$2.3 million from October 1, 2017 to the date of this report.

Divestitures

During the first nine months of 2017, the Trust completed the sale of one condominium unit under the Lakewood Townhomes condominium sales program. The sale resulted in the reduction of \$0.4 million of mortgage loan debt and a net cash shortfall of \$0.1 million.

Current divestiture activities are focused on the sale of the remaining seniors' housing complex, Chateau St. Michael's; condominium units as part of the Lakewood Townhomes condominium sales program; and the property classified as held for sale, Woodland Park, inclusive of the establishment of a condominium sales program for the 32 townhouses that comprise part of the property. The sale of other properties will also be considered as opportunities are identified and with consideration of the overall cash needs of the Trust.

A more detailed description of the divestiture programs and activities are provided in the "Overview of Operations and Investment Strategy - Current Initiatives" and "Analysis of Cash Flows - Investing Activities" sections of this report.

Fort McMurray Rebuild

The entry of homeowners displaced by the wildfire into the rental market and the commencement of the post-fire rebuild have resulted in increased demand for rental accommodations in the region. Current marketing efforts are focused on identifying and attracting companies, tradespersons and service providers involved in the rebuilding efforts. Renovations continue to be performed at select properties in order to attract and better suit the needs of tenants in the post-fire market environment.

Risks and Uncertainties

Notwithstanding the effort and initiatives undertaken by management, the continuation of the Trust's ability to operate as a going concern into the foreseeable future will be contingent upon a combination of events and/or conditions that are subject to material uncertainty and include, but are not limited to:

- (i) the willingness and ability of Shelter and its parent company, 2668921 Manitoba Ltd., to provide additional advances under the revolving loan facility, and/or provide other forms of financial support to the Trust;
- (ii) the Trust's ability to renew or refinance debt as it matures;
- (iii) the willingness and ability of the Trust's lenders to participate in the restructuring of the Trust's debt to the degree necessary and duration required to allow LREIT to stabilize its operations;
- (iv) the timing and extent of a recovery of the Fort McMurray rental market, which is highly dependent on the timing and extent of a recovery in oil sands development activity, and which in the near-term is dependent on the timing and extent of economic activity associated with the post-fire rebuild of Fort McMurray;
- (v) the improvement of cash flows from operations and, in particular, the operating cash flow from the Fort McMurray portfolio; and,
- (vi) the ability of LREIT to complete additional property sales at prices which exceed the indebtedness related to such properties.

A more detailed description of key risks is provided in the "Operating Risks and Uncertainties" section of this report and certain additional risks are described in the Annual Information Form.

OVERVIEW OF OPERATIONS AND INVESTMENT STRATEGY

Overview

LREIT is a publicly traded real estate investment trust which owns a portfolio of multi-unit residential and other real estate properties in Canada. LREIT's real estate properties are primarily located in Fort McMurray, Alberta.

The trust units of LREIT are currently listed on the Toronto Stock Exchange under the symbol "LRT.UN" and the Series G debentures are listed on the Toronto Stock Exchange under the symbol "LRT.DB.G".

On March 31, 2017, the Trust announced that it no longer satisfies the continued listing requirements of the TSX and that it does not anticipate satisfying such requirements in the foreseeable future. The Trust intends to transition the listings to the TSXV this year, subject to the approval of the TSXV.

Strategy and Operations

The primary objective of LREIT is to maximize the income-producing potential and market value of its real estate portfolio through the implementation of sound financial management practices and operating procedures, responsive management services, and proactive leasing strategies.

Investment Properties

As of September 30, 2017, the real estate portfolio of LREIT consisted of 17 real estate properties, comprised of 15 multi-unit residential investment properties (the "investment properties"), one multi-unit residential property which is classified as held for sale (the "investment properties held for sale") and one seniors' housing complex (the "discontinued operations").

The Financial Statements of LREIT provide segmented results for investment properties, with "Fort McMurray", "Other" and "Held for sale and/or sold" properties representing the segments. Operating results pertaining to general trust operations are disclosed separately in the segmented financial information. Operating results for discontinued operations are disclosed separately on the Income Statement.

Current Initiatives

Addressing the liquidity challenges of the Trust and stabilizing operations continue to be the top priorities for LREIT as management maintains its focus on the divestiture program; debt renewal/restructuring; and initiatives aimed at improving operating results.

A summary of LREIT's progress with respect to its current initiatives is provided below:

Debt Restructuring

Mortgage Loans

Interest payment deferrals obtained by the Trust during the first quarter of 2016 as a result of renewal agreements and a forbearance agreement obtained for five mortgage loans with an aggregate principal balance of \$105,046,160, as of September 30, 2017, resulted in reduced debt service payments during the remaining quarters of 2016 and the first nine months of 2017.

With the exception of one matured mortgage loan with an expired forbearance agreement in the amount of \$25,470,757 and one mortgage loan with an aggregate principal balance of \$3,563,665 that is overholding and is expected to be renewed in the fourth quarter of 2017, the Trust has repaid, renewed, or refinanced all other mortgage loan debt as of September 30, 2017. A new forbearance agreement, expiring December 2018, for the loan with the expired forbearance agreement was executed on October 1, 2017.

The lender of five mortgage loans on eight properties with an aggregate principal balance of \$61,834,851, which were previously in default of debt service payments, has indicated that there are service fees outstanding with respect to the loans and that until such fees are paid the loans will remain in default. Subsequent to September 30, 2017, a two-year forbearance agreement was executed for one of these mortgage loans in respect of one property with an aggregate principal amount of \$14,614,236. LREIT continues to meet the debt service obligations of the mortgages that are in default and the lender has taken no action to enforce the loans.

Additional information is provided in the "Liquidity and Capital Resources" section of the report.

Debentures, Revolving Loan and Shelter Advances

On June 22, 2016, the terms of the Series G debentures were amended to extend the maturity date to June 30, 2022, to reduce the interest rate for the period commencing June 30, 2016 from 9.5% to 5% and to defer all payments of interest to the amended maturity date. As of September 30, 2017, \$2,729,188 of interest has been deferred and accrued. In conjunction with the approval of the amendments to the Series G debentures, the interest rate on the revolving loan facility from 2668921 Manitoba Ltd. was reduced from 12% to 5% per annum.

On November 14, 2016, the maximum principal balance on the revolving loan facility was increased from \$18,000,000 to \$30,000,000. At September 30, 2017, the maximum of \$30,000,000 was fully advanced under the revolving loan facility.

At the end of September 2017, Shelter provided LREIT with unsecured advances totalling \$2,200,000, the terms of which provide for a 5% interest charge, consistent with the interest rate on advances under the revolving loan facility. Shelter continues to provide financial support to LREIT advancing an additional \$2,300,000 from October 1, 2017 to the date of this report.

Reduced interest rates under the amended terms of the Series G debentures and revolving loan facility, which were negotiated during the second quarter of 2016, resulted in interest expense reductions during the nine month period ended September 30, 2017 of \$1,244,040 and \$161,651, respectively, compared to same period in the prior year. The decrease in the Series G debentures interest was inclusive of a \$685,797 decrease in the amortization of transaction costs and the decrease in the revolving loan interest caused by the rate reduction was partially offset by an increase in the average balance outstanding under the revolving loan.

Divestitures

As previously reported, LREIT has instituted a divestiture program which, together with the debt-restructuring initiatives undertaken by management, is part of the overall strategy to address the operating cash deficiencies.

Since 2015, LREIT has sold five properties for total gross proceeds of \$119,210,000 and net cash proceeds of \$44,620,989, after accounting for the repayment or assumption of the existing mortgage loans by the purchaser, selling costs, and standard closing adjustments.

Current divestiture activities are focused on the sale of the remaining seniors' housing complex, Chateau St. Michael's; condominium units as part of the Lakewood Townhomes condominium sales program; and the property classified as held for sale, Woodland Park, inclusive of the establishment of a condominium sales program for the 32 townhouses that comprise part of the property. The sale of other properties will also be considered as opportunities are identified and with consideration of the overall cash needs of the Trust.

Under the terms of the trust indenture which governs LREIT's outstanding Series G debentures, the net proceeds from property sales will be applied to prepay the principal amount of the Series G Debentures, after the repayment of mortgage loan indebtedness, any amounts owing to 2668921 Manitoba Ltd. under the revolving loan facility, and any other amounts owing to 2668921 Manitoba Ltd. or its affiliates, including Shelter. The repayment of the 2668921 Manitoba Ltd. revolving loan and/or the repayment of advances from Shelter from the net proceeds of the sale of properties, in effect, serves to facilitate the advancing of additional funds, at the discretion of 2668921 Manitoba Ltd. and/or Shelter, for the payment of LREIT's ongoing funding obligations.

Lakewood Townhomes Condominium Sales Program

As of September 30, 2017, 19 condominium units have been sold at a combined gross selling price of \$8,973,100.

During the first nine months of 2017, the Trust completed the sale of one condominium unit for gross proceeds of \$360,000, resulting in the reduction of mortgage loan debt of \$441,135. The shortfall in the repayment of the existing mortgage loan and the payment of selling costs and standard closing adjustments, in the amount of \$106,107, was funded by an advance on the revolving loan facility.

Upon the sale of each condominium unit, the first mortgage loan requires a repayment equal to 95% of the listed sales price as agreed upon with the lender. Additional selling costs, including sale renovation costs, a contribution to the reserve fund of the condominium corporation, and closing costs, will be paid by the balance of the net sales proceeds and from working capital. The condominium sales program includes service and renovation fees payable to Shelter. Additional information regarding the fees payable to Shelter is provided in the "Related Party Transactions" section of this report.

Fort McMurray Rebuild and Operations Initiatives

Rebuilding efforts after the May 2016 wildfire that destroyed approximately 10% of the structures in Fort McMurray and caused estimated damages in excess of \$3.5 billion continue to progress. As a result, LREIT continues to focus its marketing efforts on identifying and attracting tradespersons and service providers that require accommodations during the rebuilding process. In addition, renovations at select properties continue to be performed in order to improve their marketability and to better suit the needs of tenants in the post-fire market environment, including the conversion of additional units into fully furnished suites.

The entry of homeowners displaced by the wildfire into the rental market and the commencement of the post-fire rebuilding activities has resulted in additional demand for rental accommodations in the Fort McMurray market. During the first nine months of 2017, the average occupancy level of the properties in Fort McMurray was 71%, compared to 62% during the first nine months of 2016.

REAL ESTATE PORTFOLIO

Portfolio Summary - September 30, 2017

As of September 30, 2017, the property portfolio of LREIT consists of 17 rental properties, as follows: 15 properties classified as "Investment properties" on the Statement of Financial Position, including the unsold condominium units at Lakewood Townhomes; one property classified as "Assets held for sale" on the Statement of Financial Position; and one property which is a seniors' housing complex accounted for as "property and equipment" under "discontinued operations" and classified as "Assets held for sale" and "Liabilities held for sale" on the Statement of Financial Position. The entire portfolio of 17 properties has a total purchase price of \$319,095,604 and encompasses 1,372 suites.

A list of properties in the LREIT real estate portfolio as at September 30, 2017 is provided below.

Real Estate Portfolio as of September 30, 2017

Property	Location	Purchase Price	Acquisition Date	Number of Suites	Occupancy September 30 2017
INVESTMENT PROPERTIES					
Fort McMurray					
Nelson Ridge Estates	Fort McMurray, AB	\$ 40,575,000	April 2005	225	70 %
Gannet Place	Fort McMurray, AB	6,873,700	June 2006	37	76 %
Lunar Apartments	Fort McMurray, AB	4,457,100	June 2006	24	58 %
Parkland Apartments	Fort McMurray, AB	2,230,200	June 2006	12	33 %
Skyview Apartments	Fort McMurray, AB	5,385,800	June 2006	29	76 %
Snowbird Manor	Fort McMurray, AB	6,314,500	June 2006	34	56 %
Whimbrel Terrace	Fort McMurray, AB	6,873,700	June 2006	37	59 %
Laird's Landing	Fort McMurray, AB	51,350,000	August 2006	189	77 %
Lakewood Apartments	Fort McMurray, AB	34,527,719	July 2007	111	66 %
Lakewood Townhomes (1)	Fort McMurray, AB	17,839,885	July 2007	45	84 %
Millennium Village	Fort McMurray, AB	24,220,000	November 2007	72	83 %
Parsons Landing	Fort McMurray, AB	<u>60,733,000</u>	September 2008	<u>160</u>	69 %
		261,380,604		975	
Other					
Highland Tower (2)	Thompson, MB	5,700,000	January 2005	77	77 %
Norglen Terrace	Peace River, AB	2,500,000	October 2004	72	78 %
Westhaven Manor	Edson, AB	<u>4,050,000</u>	May 2007	<u>48</u>	63 %
		12,250,000		197	
Held for sale					
Woodland Park (3)	Fort McMurray, AB	<u>37,865,000</u>	March 2007	<u>107</u>	66 %
Total - Investment properties		<u>311,495,604</u>	Total suites	<u>1,279</u>	
DISCONTINUED OPERATIONS (SENIORS' HOUSING COMPLEX) (4)					
Chateau St. Michael's	Moose Jaw, SK	<u>7,600,000</u>	June 2006	<u>93</u>	57 %
Total real estate portfolio		<u>\$ 319,095,604</u>		<u>1,372</u>	

Notes to the Property Portfolio:

- (1) Lakewood Townhomes is comprised of 64 condominium units. The number of suites as of September 30, 2017 has been reduced to 45 to account for the sale of 19 condominium units. The purchase price reflects the 45 condominium units that have not been sold.
- (2) Includes the cost of major renovations and asset additions.
- (3) Woodland Park is comprised of a 75 unit apartment complex and 32 townhouses.
- (4) The seniors' housing complex represents the remaining property of a distinct line of business which the Trust intends to dispose of under a coordinated plan, and is categorized as "discontinued operations".

Recent Changes in the Property Portfolio

During the first nine months of 2017, the Trust sold one condominium unit under the Lakewood Townhomes condominium sales program for a gross selling price of \$360,000.

During 2016, the Trust completed the sales of Beck Court, Willowdale Gardens and Elgin Lodge under the divestiture program and sold one condominium unit under the Lakewood Townhomes condominium sales program. The combined gross selling price of the properties was \$46,870,000.

A more detailed description of the divestiture programs and activity is provided in the "Overview of Operations and Investment Strategy - Current Initiatives" and "Analysis of Cash Flows - Investing Activities" sections of this report.

The Trust has reclassified the property known as Woodland Park to "Assets held for sale" on the Statement of Financial Position. Other properties have been targeted for sale and will be classified as held for sale, in accordance with IFRS, when a sale is determined to be highly probable.

ANALYSIS OF OPERATING RESULTS

Analysis of Income (Loss)

	Three Months Ended September 30		Increase (Decrease) in Income	
	2017	2016	Amount	%
Rentals from investment properties	\$ 4,832,286	\$ 5,096,608	\$ (264,322)	(5)%
Property operating costs	(2,502,925)	(2,489,815)	(13,110)	(1)%
Net operating income	2,329,361	2,606,793	(277,432)	(11)%
Interest income	47,409	46,638	771	2 %
Interest expense	(3,121,665)	(3,992,561)	870,896	22 %
Trust expense	(358,399)	(414,325)	55,926	13 %
Loss before the following	(1,103,294)	(1,753,455)	650,161	37 %
Fair value adjustments - Investment properties	(5,755,545)	(8,861,510)	3,105,965	35 %
Loss before discontinued operations	(6,858,839)	(10,614,965)	3,756,126	35 %
Income (loss) from discontinued operations	16,374	(521,613)	537,987	103 %
Loss and comprehensive loss	\$ (6,842,465)	\$ (11,136,578)	\$ 4,294,113	39 %

Analysis of Income (Loss)

	Nine Months Ended September 30		Increase (Decrease) in Income	
	2017	2016	Amount	%
Rentals from investment properties	\$ 14,357,394	\$ 13,527,722	\$ 829,672	6 %
Property operating costs	<u>(7,321,776)</u>	<u>(7,437,424)</u>	<u>115,648</u>	<u>2 %</u>
Net operating income	7,035,618	6,090,298	945,320	16 %
Interest income	137,633	103,626	34,007	33 %
Interest expense	(10,521,673)	(15,413,126)	4,891,453	32 %
Trust expense	<u>(1,131,367)</u>	<u>(1,529,265)</u>	<u>397,898</u>	<u>26 %</u>
Loss before the following	(4,479,789)	(10,748,467)	6,268,678	58 %
Gain on sale of investment property	58,377	20,986	37,391	178 %
Fair value adjustments - Investment properties	<u>(16,028,631)</u>	<u>12,986,750</u>	<u>(29,015,381)</u>	<u>(223)%</u>
Income (loss) before discontinued operations	(20,450,043)	2,259,269	(22,709,312)	(1,005)%
Income (loss) from discontinued operations	<u>51,921</u>	<u>(506,423)</u>	<u>558,344</u>	<u>110 %</u>
Income (loss) and comprehensive income (loss)	<u>\$ (20,398,122)</u>	<u>\$ 1,752,846</u>	<u>\$ (22,150,968)</u>	<u>(1,264)%</u>

Analysis of Income (Loss) per Unit

	Three Months Ended September 30		Change	
	2017	2016		
Loss before discontinued operations - basic and diluted	\$ (0.324)	\$ (0.502)	\$ 0.178	35 %
Income (loss) from discontinued operations - basic and diluted	<u>0.001</u>	<u>(0.025)</u>	<u>0.026</u>	<u>104 %</u>
Loss and comprehensive loss - basic and diluted	<u>\$ (0.323)</u>	<u>\$ (0.527)</u>	<u>\$ 0.204</u>	<u>39 %</u>

Analysis of Income (Loss) per Unit

	Nine Months Ended September 30		Change	
	2017	2016		
Income (loss) before discontinued operations - basic and diluted	\$ (0.967)	\$ 0.107	\$ (1.074)	(1,004)%
Income (loss) from discontinued operations - basic and diluted	<u>0.002</u>	<u>(0.024)</u>	<u>0.026</u>	<u>108 %</u>
Income (loss) and comprehensive income (loss) - basic and diluted	<u>\$ (0.965)</u>	<u>\$ 0.083</u>	<u>\$ (1.048)</u>	<u>(1,263)%</u>

Overall Results

LREIT completed the three and nine month periods ended September 30, 2017 with a loss and comprehensive loss of \$6,842,465 and \$20,398,122, respectively, compared to a loss and comprehensive loss of \$11,136,578 and income and comprehensive income of \$1,752,846, respectively, during the three and nine month periods ended September 30, 2016.

The decrease in the loss during the three month period ended September 30, 2017 mainly reflects a favorable variance in the fair value adjustments of the investment properties, a decrease in interest expense, and a favourable variance in the fair value adjustment of the discontinued operations, partially offset by a decrease in net operating income.

The increase in the loss during the nine month period ended September 30, 2017 mainly reflects an unfavorable variance in the fair value adjustments of the investment properties, partially offset by a decrease in interest expense, an increase in net operating income and a favourable variance in the fair value adjustments of the discontinued operations.

The decreases in interest expense during both periods mainly reflect decreases in the amortization of transaction costs and reduced levels of mortgage loan debt. The nine month comparative was also impacted by a decrease in the interest rates on the revolving loan facility from 2668921 Manitoba Ltd. and the Series G debentures. A more detailed explanation of the decreases in interest expense is covered in the "Interest Expense" section of this report.

The decrease in net operating income during the three month period ended September 30, 2017, compared to the three month period ended September 30, 2016, mainly reflects a decrease in rental revenue as a result of a reduction in the occupancy of the Fort McMurray portfolio from an average of 76% during the third quarter of 2016 to an average of 73% during the third quarter of 2017. In addition to the increased demand for rental accommodations as a result of the rebuilding efforts in Fort McMurray, that also benefited the third quarter of 2017, the third quarter of 2016 benefited from the rental of units to companies involved in the post-fire restoration of LREIT's properties.

The increase in net operating income during the first nine months of 2017, compared to the first nine months of 2016, mainly reflects an increase in rental revenue as a result of an increase in the average occupancy level of the Fort McMurray properties from 62% during the first nine months of 2016 to 71% during the first nine months of 2017, partially offset by a decrease in net operating income as a result of the sales of Beck Court and Willowdale Gardens.

The increase in the occupancy level of the Fort McMurray portfolio during the nine month period ended September 30, 2017 as compared to the same period of the prior year is primarily the result of the entry of homeowners displaced by the May 2016 wildfire into the rental market and the commencement of the post-fire rebuild. The extent and duration of the impact of the rebuilding effort on future operating results is uncertain and the long term prospects of the Fort McMurray rental market remain dependent on the level of future oil sands development activity.

The overall results discussed above are described in greater detail throughout this report.

Funds from Operations (FFO)

LREIT considers "Funds from Operations" ("FFO") to be a meaningful supplemental measure of operating performance. FFO is a non-IFRS financial metric widely used by the real estate industry and is considered by many analysts to provide a reasonable indication of the past and recurring operating performance of a real estate property portfolio. Since FFO is a non-IFRS financial measurement it should not be construed as an alternative to net income or cash flow from operating activities, as determined in accordance with IFRS.

LREIT completed the third quarter of 2017 with negative FFO of \$1,086,920, compared to negative FFO of \$1,579,111 during the third quarter of 2016, representing a favourable variance of \$492,191. On a basic per unit basis, FFO improved by \$0.024, from negative \$0.075 during the third quarter of 2016 to negative \$0.051 during the third quarter of 2017.

LREIT completed the first nine months of 2017 with negative FFO of \$4,427,868, compared to negative FFO of \$10,202,991 during the first nine months of 2016, representing a favourable variance of \$5,775,123. On a basic per unit basis, FFO increased by \$0.273, from negative \$0.482 during the first nine months of 2016, to negative \$0.209 during the first nine months of 2017.

The favourable variances in FFO mainly reflect decreases in interest expense and during the nine month comparative period, an increase in net operating income, as disclosed in the preceding "Overall Results" section, and as described in additional detail throughout this report.

A reconciliation between FFO and the closest IFRS comparable measure, loss and comprehensive loss, is provided in the following chart.

	Three Months Ended		Nine Months Ended	
	September 30		September 30	
	2017	2016	2017	2016
Funds from Operations *				
Income (loss) and comprehensive income (loss)	\$ (6,842,465)	\$ (11,136,578)	\$ (20,398,122)	\$ 1,752,846
Add (deduct):				
Gain on sale - Investment properties	-	-	(58,377)	(20,986)
Fair value adjustment - Property and equipment	-	695,957	-	1,051,899
Fair value adjustment - Investment properties	<u>5,755,545</u>	<u>8,861,510</u>	<u>16,028,631</u>	<u>(12,986,750)</u>
Funds from operations (FFO) *	<u>\$ (1,086,920)</u>	<u>\$ (1,579,111)</u>	<u>\$ (4,427,868)</u>	<u>\$ (10,202,991)</u>
FFO per unit *				
- basic and diluted	\$ (0.051)	\$ (0.075)	\$ (0.209)	\$ (0.482)

* FFO has been calculated in accordance with the recommendations of RealPac. The method that is used by LREIT for calculating FFO may differ from other issuers' methods and accordingly, may not be comparable with measures used by other issuers. The FFO per unit amounts have been calculated on a basis consistent with that prescribed by IFRS for calculating earnings per unit.

Segmented Results

The investment properties of LREIT are separated into three operating segments, as summarized below.

Fort McMurray Properties (twelve properties)

Accounting for approximately 76% of the residential suites in the portfolio of investment properties (December 31, 2016 - 76%), the twelve multi-unit residential rental properties in the Fort McMurray property portfolio represent the most significant component in LREIT's overall operations.

The rental revenue, operating costs and interest expense which are attributable to Lakewood Townhomes and condominium units sold under the Lakewood Townhomes Condominium Sales Program prior to their sale are also included in this operating segment.

Other Investment Properties (three properties)

The three other investment properties consist of two multi-unit residential rental properties located in Alberta and one multi-unit residential rental property located in Manitoba, and account for 16% (December 31, 2016 - 16%) of the residential suites in the portfolio of investment properties.

Held for Sale (one property) and/or Sold Properties (two properties)

The operating results of held for sale and/or sold properties are analysed separately as they have been or are expected to be sold within the next twelve months and the properties do not contribute to net operating income past the date of sale. The operating results for held for sale and/or sold properties as disclosed in the analysis of net operating income pertain to the operations of Woodland Park, which is located in Fort McMurray; Beck Court, which was sold on May 1, 2016 and Willowdale Gardens, which was sold on May 1, 2016. Woodland Park, the one property classified as held for sale, accounts for approximately 8% of the suites in the portfolio of investment properties (December 31, 2016 - 8%).

Rental Revenues

The rental revenue of LREIT is primarily derived from the leasing of residential units. Rental revenue includes revenue from all investment properties, including investment properties sold during the period prior to their sale.

Analysis of Rental Revenue

	Three Months Ended September 30			Nine Months Ended September 30		
	2017	2016	Increase (Decrease)	2017	2016	Increase (Decrease)
Fort McMurray properties	\$ 3,846,043	\$ 3,970,850	\$ (124,807)	\$ 11,217,079	\$ 9,553,722	\$ 1,663,357
Other investment properties	391,653	395,530	(3,877)	1,165,871	1,246,648	(80,777)
Sub-total	4,237,696	4,366,380	(128,684)	12,382,950	10,800,370	1,582,580
Held for sale and/or sold properties (1)	594,590	730,228	(135,638)	1,974,444	2,727,352	(752,908)
Total	<u>\$ 4,832,286</u>	<u>\$ 5,096,608</u>	<u>\$ (264,322)</u>	<u>\$ 14,357,394</u>	<u>\$ 13,527,722</u>	<u>\$ 829,672</u>

Occupancy Level, by Quarter (2)

	2017				9 Month Average
	Q1	Q2	Q3	Q4	
Fort McMurray properties	68 %	71 %	73 %	71 %	71 %
Other investment properties	71 %	73 %	73 %	72 %	72 %
Total	68 %	72 %	73 %	71 %	71 %
Held for sale and/or sold properties (3)	79 %	79 %	69 %	75 %	75 %

	2016					
	Q1	Q2	Q3	9 Month Average	Q4	12 Month Average
Fort McMurray properties	52 %	58 %	76 %	62 %	72 %	65 %
Other investment properties	72 %	74 %	69 %	72 %	69 %	71 %
Total	54 %	60 %	75 %	63 %	72 %	65 %
Held for sale and/or sold properties (1)	75 %	64 %	86 %	74 %	82 %	75 %

Average Monthly Rents, by Quarter

	2017				9 Month Average
	Q1	Q2	Q3	Q4	
Fort McMurray properties	\$1,684	\$1,707	\$1,711	\$1,701	\$1,701
Other investment properties	\$909	\$909	\$903	\$907	\$907
Total	\$1,554	\$1,573	\$1,575	\$1,567	\$1,567
Held for sale and/or sold properties (3)	\$2,593	\$2,611	\$2,597	\$2,600	\$2,600

	2016					
	Q1	Q2	Q3	9 Month Average	Q4	12 Month Average
Fort McMurray properties	\$1,699	\$1,599	\$1,700	\$1,666	\$1,669	\$1,667
Other investment properties	\$969	\$960	\$945	\$958	\$919	\$948
Total	\$1,576	\$1,491	\$1,573	\$1,547	\$1,543	\$1,546
Held for sale and/or sold properties (1)	\$1,783	\$2,036	\$2,546	\$1,997	\$2,581	\$2,088

- (1) Includes revenue from Woodland Park, the property classified as held for sale, as well as Beck Court and Willowdale Gardens prior to their sales date of May 1, 2016.
- (2) The occupancy level represents the portion of potential revenue that was achieved.
- (3) Includes revenue from Woodland Park, the property classified as held for sale.

During the three months ended September 30, 2017, total revenue from LREIT's investment properties, excluding held for sale and/or sold properties, decreased by \$128,684 or 3%. The decrease is mainly due to reduced average occupancy levels of the Fort McMurray properties from 76% during the third quarter of 2016 to 73% during the third quarter of 2017. In addition to the increased demand for rental accommodations as a result of the rebuilding efforts in Fort McMurray, that also benefited the third quarter of 2017, the third quarter of 2016 benefited from the rental of units to companies involved in the post-fire restoration of LREIT's properties.

During the nine months ended September 30, 2017, total investment property revenue, excluding held for sale and/or sold properties, increased by \$1,582,580 or 15%, compared to the same period in the prior year. The increase mainly reflects an increase in the average occupancy level of the Fort McMurray properties, as well as an increase in the average monthly rental rate.

The average occupancy level for the Fort McMurray portfolio increased from 62% during the first nine months of 2016 to 71% during the first nine months of 2017, driving the increase in revenue. The average monthly rental rate increased by \$35 per suite or 2% during the nine months ended September 30, 2017, compared to the same period in the prior year.

Notwithstanding the positive revenue results during the first nine months of 2017, the revenue results of the Fort McMurray property portfolio continue to reflect challenging rental market conditions as a result of the low level of oil sands development activity in the region, with rental rates that continue to be depressed relative to historical levels. The impact of the low level of oil sands development activity has been tempered by the entry of homeowners displaced by the wildfire into the rental market and continues to be mitigated by the migration of workers involved in the rebuilding effort.

The depressed level of rental rates, together with the uncertainty regarding the extent and/or duration of the post-fire rental market recovery, are key factors that continue to cast significant doubt as to the ability of the Trust to sustain operations into the foreseeable future. Measures being taken by management in order to address the liquidity challenges facing LREIT and improve operating performance are discussed in the "Liquidity and Capital Resources" section of this report.

During the three and nine month periods ended September 30, 2017, revenue from the held for sale and/or sold properties decreased by \$135,638 or 19% and \$752,908 or 28%, respectively, compared to the same periods in the prior year. The decrease in revenue from held for sale and/or sold properties for the three month period ended September 30, 2017 was due to a reduction in the revenue of Woodland Park, the property classified as held for sale. The decrease in revenue from held for sale and/or sold properties for the nine month period was primarily due to the sales of Beck Court and Willowdale Gardens on May 1, 2016, partially offset by an increase in the revenue of Woodland Park.

Property Operating Costs

Analysis of Property Operating Costs

	Three Months Ended September 30			Nine Months Ended September 30		
	2017	2016	Increase (Decrease)	2017	2016	Increase (Decrease)
Fort McMurray properties	\$ 2,022,164	\$ 2,008,924	\$ 13,240	\$ 5,765,782	\$ 5,514,627	\$ 251,155
Other investment properties	292,522	259,489	33,033	897,477	789,087	108,390
Sub-total	2,314,686	2,268,413	46,273	6,663,259	6,303,714	359,545
Held for sale and/or sold properties	188,239	221,402	(33,163)	658,517	1,133,710	(475,193)
Total	\$ 2,502,925	\$ 2,489,815	\$ 13,110	\$ 7,321,776	\$ 7,437,424	\$ (115,648)

During the three and nine month periods ended September 30, 2017, property operating costs, excluding the held for sale and/or sold properties, increased by \$46,273 and \$359,545, respectively, compared to the same periods in the prior year. The increase in operating costs, excluding held for sale and/or sold properties during the nine month period, was the result of the operating costs for the Fort McMurray properties being abnormally low in the comparative period due to the wildfire evacuation that occurred in the second quarter of 2016. The increase is reflective of property operating costs returning to normal levels in 2017, partially offset by a decrease in property taxes due to reductions in the 2017 assessment values for the Fort McMurray properties and a decrease in maintenance costs as a result of renovation expenditures made during the third quarter of 2016 to prepare suites to more aptly meet tenants' needs in the post-fire environment.

During the three and nine month periods ended September 30, 2017, property operating costs from the held for sale and/or sold properties decreased by \$33,163 and \$475,193, respectively, compared to the same periods in the prior year. The decrease during the nine month period was primarily due to the sales of Beck Court and Willowdale Gardens on May 1, 2016, partially offset by an increase in the property operating costs of Woodland Park, the property classified as held for sale.

Net Operating Income and Operating Margin

Analysis of Net Operating Income

	Net Operating Income							
	Three Months Ended		Increase (Decrease)		Percent of Total		Operating Margin *	
	September 30		Amount	%	2017	2016	2017	2016
	2017	2016						
Fort McMurray properties	\$ 1,823,879	\$ 1,961,926	\$ (138,047)	(7)%	78 %	75 %	47 %	49 %
Other investment properties	99,131	136,041	(36,910)	(27)%	4 %	5 %	25 %	34 %
Sub-total	1,923,010	2,097,967	(174,957)	(8)%	82 %	80 %	45 %	48 %
Held for sale and/or sold properties	406,351	508,826	(102,475)	(20)%	17 %	20 %	68 %	70 %
Total	\$ 2,329,361	\$ 2,606,793	\$ (277,432)	(11)%	100 %	100 %	48 %	51 %

Analysis of Net Operating Income

	Net Operating Income							
	Nine Months Ended		Increase (Decrease)		Percent of Total		Operating Margin *	
	September 30		Amount	%	2017	2016	2017	2016
	2017	2016						
Fort McMurray properties	\$ 5,451,297	\$ 4,039,095	\$ 1,412,202	35 %	77 %	66 %	49 %	42 %
Other investment properties	268,394	457,561	(189,167)	(41)%	4 %	8 %	23 %	37 %
Sub-total	5,719,691	4,496,656	1,223,035	27 %	81 %	74 %	46 %	42 %
Held for sale and/or sold properties	1,315,927	1,593,642	(277,715)	(17)%	19 %	26 %	67 %	58 %
Total	\$ 7,035,618	\$ 6,090,298	\$ 945,320	16 %	100 %	100 %	49 %	45 %

* Operating margin is a measurement of the relative profitability of the investment properties and represents the amount of net operating income which is derived from rental revenues, on a percentage basis. Operating margin is calculated by dividing net operating income by rental revenue.

During the three month period ended September 30, 2017, the net operating income for the investment properties portfolio, excluding held for sale and/or sold properties, decreased by \$174,957 or 8%, compared to the same period in the prior year. The operating margin, excluding held for sale and/or sold properties, decreased from 48% during the third quarter of 2016 to 45% during the third quarter of 2017.

After accounting for held for sale and/or sold properties, the total net operating income of LREIT during the three month period ended September 30, 2017, decreased by \$277,432 or 11%, compared to the same period in the prior year.

The decreases in the net operating income and operating margin during the three month period were primarily the result of a decrease in the average occupancy of the Fort McMurray portfolio as described in the "Rental Revenue" section of this report.

During the nine month period ended September 30, 2017, the net operating income for the investment properties portfolio, excluding held for sale and/or sold properties, increased by \$1,223,035 or 27%, compared to the same period in the prior year. The operating margin, excluding held for sale and/or sold properties, increased from 42% during the first nine months of 2016 to 46% during the first nine months of 2017. The increases in net operating income and operating margin, excluding held for sale and/or sold properties, are primarily due to the increase in the revenue results of the Fort McMurray property portfolio, as disclosed in the "Rental Revenues" section of this report, partially offset by an increase in property operating costs, as disclosed in the "Property Operating Costs" section of this report.

After accounting for the decrease in net operating income of held for sale and/or sold properties, the total net operating income of LREIT during the nine month ended September 30, 2017, increased by \$945,320 or 16%, compared to the same period in the prior year. The decrease in net operating income from held for sale and/or sold properties is primarily due to the sales of Beck Court and Willowdale Gardens on May 1, 2016, partially offset by an increase in the net operating income of Woodland Park, the property classified as held-for-sale.

Interest Expense

A breakdown of total interest expense, including a summary of the cash and non-cash components of interest expense, is included in the table below.

Analysis of Interest Expense

	Three Months Ended September 30			Nine Months Ended September 30		
	2017	2016	Increase (Decrease)	2017	2016	Increase (Decrease)
Investment Properties						
Mortgage Loans	\$ 2,443,102	\$ 3,472,452	\$ (1,029,350)	\$ 8,590,711	\$ 12,076,473	\$ (3,485,762)
Revolving Loan and Shelter Advances	368,428	209,974	158,454	1,000,557	1,162,208	(161,651)
Debentures	310,135	310,135	-	930,405	2,174,445	(1,244,040)
	<u>3,121,665</u>	<u>3,992,561</u>	<u>(870,896)</u>	<u>10,521,673</u>	<u>15,413,126</u>	<u>(4,891,453)</u>
Discontinued Operations						
Mortgage Loans	43,075	289,161	(246,086)	135,373	753,181	(617,808)
Total - interest expense	<u>\$ 3,164,740</u>	<u>\$ 4,281,722</u>	<u>\$ (1,116,982)</u>	<u>\$ 10,657,046</u>	<u>\$ 16,166,307</u>	<u>\$ (5,509,261)</u>

Cash and Non-cash Component

	Three Months Ended September 30			Nine Months Ended September 30		
	2017	2016	Increase (Decrease)	2017	2016	Increase (Decrease)
Total cash component	\$ 3,272,443	\$ 3,644,338	\$ (371,895)	\$ 10,139,492	\$ 12,467,422	\$ (2,327,930)
Total non-cash component	<u>(107,703)</u>	<u>637,384</u>	<u>(745,087)</u>	<u>517,554</u>	<u>3,698,885</u>	<u>(3,181,331)</u>
Total - interest expense	<u>\$ 3,164,740</u>	<u>\$ 4,281,722</u>	<u>\$ (1,116,982)</u>	<u>\$ 10,657,046</u>	<u>\$ 16,166,307</u>	<u>\$ (5,509,261)</u>

During the three and nine months ended September 30, 2017, total interest expense decreased by \$1,116,982 or 26% and \$5,509,261 or 34%, respectively, compared to the same periods in 2016. The decreases mainly reflect decreases in mortgage loan interest, as well as decreases in interest expense related to discontinued operations due to the sale of Elgin Lodge on October 1, 2016. The nine month comparative was also significantly impacted by a decrease in debenture interest.

The decreases in mortgage loan interest are primarily due to decreases in the amortization of transaction costs, which are discussed in the "Cash vs. Non-Cash Component of Interest" section below, as well as decreases in the total balance of mortgage debt during 2016, resulting primarily from the reduction of mortgage loans on the sale of properties, mortgage prepayments and repayments of mortgage loans on refinancing during 2016, all of which are discussed in the "Long Term Debt" section of the 2016 Annual Report.

The decrease in debenture interest during the nine month period ended September 30, 2017 in comparison to the same period of the prior year reflects a decrease in the amortization of transaction costs, as discussed in the "Cash vs. Non-Cash Component of Interest" section below, and the reduction in the Series G debenture interest rate from 9.5% to 5%, effective June 30, 2016, in accordance with the amended terms of the Series G debentures.

Cash vs. Non-Cash Component of Interest

During the three and nine month periods ended September 30, 2017, the total cash component of interest expense decreased by \$371,895 and \$2,327,930, respectively, compared to the same periods in the prior year, driven by the same factors discussed in the preceding paragraphs, with the exception of factors related to the amortization of transaction costs.

During the three and nine month periods ended September 30, 2017, the total non-cash component of interest expense decreased by \$745,087 and \$3,181,331, respectively, compared to the same periods in the prior year. The decreases in non-cash component of interest expense mainly reflect decreases in the amortization of transaction costs related to mortgage loans. The nine month period was also impacted by a decrease in the amortization of transaction costs related to debentures.

The decrease in the amortization of mortgage loan transaction costs mainly reflects amortization that was comparatively high during 2016 as a result of the acceleration of amortization due to the debt restructuring initiatives undertaken in the first quarter of 2016, the recognition of services fees related to five mortgage loans that were previously in default of debt service payments during the second and third quarters of 2016 and a reduction in forbearance fees as a result of the expiration of the forbearance agreement on February 28, 2017. The acceleration of amortization of transaction costs was the result of the early renewal of four mortgage loans during the first quarter of 2016 and the sale of two properties at the beginning of the second quarter of 2016.

The decrease in the amortization of debenture transaction costs mainly reflects the fact that the amortization of debenture transaction costs was comparatively high during the first nine months of 2016, due to the acceleration of amortization as a result of the extension and amended terms obtained on the Series G debentures during the second quarter of 2016.

Trust Expense

Included within trust expense are service fees, professional fees, unit-based compensation, gains/losses on debenture repurchases and other administrative costs not directly attributable to the investment properties.

During the three and nine month periods ended September 30, 2017, trust expense decreased by \$55,926 or 13% and \$397,898 or 26%, respectively, compared to the same periods in the prior year.

The decrease in the nine month period mainly reflects a decrease in professional fees, which were comparatively high during the first nine months of 2016 as a result of the restructuring of mortgage loan and Series G debenture debt, as well as a decrease in service fees as a result of the reduction in the number of properties being managed.

Fair Value Adjustments

Investment Properties

During the three month period ended September 30, 2017, LREIT recorded a loss related to fair value adjustments on its investment properties and investment properties held for sale of \$5,755,545, compared to a loss related to fair value adjustments of \$8,861,510 during the same period of the prior year, representing a variance of \$3,105,965.

During the first nine months of 2017, LREIT recorded a loss related to fair value adjustments on its investment properties and investment properties held for sale of \$16,028,631, compared to a gain related to fair value adjustments of \$12,986,750 during the first nine months of 2016, representing a variance of \$29,015,381.

Losses related to fair value adjustments recognized during the third quarter of 2016 and the first, second and third quarters of 2017 were primarily due to a reduction in revenue expectations resulting from perceived delays in the anticipated rebuilding efforts in Fort McMurray and/or increased uncertainty with respect to the extent of the recovery of the Fort McMurray economy.

The gain related to fair value adjustments during the first nine months of 2016 primarily reflects the gain recognized in the second quarter of 2016 related to the improved revenue expectations for the Fort McMurray portfolio due to the improved rental market conditions resulting from the economic activity associated with the aftermath of the May 2016 Fort McMurray wildfire.

After accounting for fair value adjustments, capital expenditures, and investment properties transferred to held for sale and/or sold properties, the carrying value of investment properties decreased by \$13,005,122 while the carrying value of investment properties held for sale decreased by \$2,685,418 during the first nine months of 2017.

Discontinued Operations

Income from discontinued operations includes the net operating income, interest expense and fair value adjustment for the seniors' housing complexes.

Analysis of Income from Discontinued Operations

	Three Months Ended		Nine Months Ended	
	September 30		September 30	
	2017	2016	2017	2016
Rental income	\$ 384,870	\$ 1,354,052	\$ 1,240,247	\$ 4,070,715
Property operating costs	<u>325,421</u>	<u>890,547</u>	<u>1,052,953</u>	<u>2,772,058</u>
Net operating income	59,449	463,505	187,294	1,298,657
Interest expense	(43,075)	(289,161)	(135,373)	(753,181)
Fair value adjustment	<u>-</u>	<u>(695,957)</u>	<u>-</u>	<u>(1,051,899)</u>
Income (loss) from discontinued operations	<u>\$ 16,374</u>	<u>\$ (521,613)</u>	<u>\$ 51,921</u>	<u>\$ (506,423)</u>

The changes in the income from discontinued operations during the three and nine month periods ended September 30, 2017, compared to the same periods in the prior year, mainly reflect a reduction in interest expense and a decrease in net operating income, as a result of the sale of Elgin Lodge on October 1, 2016, and unfavourable fair value adjustments incurred during 2016 primarily related to reductions in the anticipated selling price of Elgin Lodge.

SUMMARY OF QUARTERLY RESULTS

The summary of quarterly results is intended to provide readers with an overview of key trends and other factors affecting variations in the quarterly results of LREIT.

Quarterly Analysis

	2017			2016
	Q3	Q2	Q1	Q4
Rentals from investment properties	\$ 4,832,286	\$ 4,880,593	\$ 4,644,515	\$ 4,800,490
Net operating income	\$ 2,329,361	\$ 2,474,144	\$ 2,232,113	\$ 1,723,989
Loss for the period before discontinued operations	\$ (6,858,839)	\$ (8,899,395)	\$ (4,691,809)	\$ (3,523,752)
Loss and comprehensive loss	\$ (6,842,465)	\$ (8,909,938)	\$ (4,645,719)	\$ (3,482,970)
Funds from Operations (FFO)	\$ (1,086,920)	\$ (1,563,031)	\$ (1,777,917)	\$ (2,260,065)

PER UNIT

Net operating income - basic and diluted	\$ 0.110	\$ 0.117	\$ 0.106	\$ 0.082
Loss for the period before discontinued operations - basic and diluted	\$ (0.324)	\$ (0.421)	\$ (0.222)	\$ (0.167)
Loss and comprehensive loss - basic and diluted	\$ (0.323)	\$ (0.422)	\$ (0.220)	\$ (0.165)
Funds from Operations (FFO) - basic and diluted	\$ (0.051)	\$ (0.074)	\$ (0.084)	\$ (0.107)

Quarterly Analysis

	2016			2015
	Q3	Q2	Q1	Q4
Rentals from investment properties	\$ 5,096,608	\$ 3,979,652	\$ 4,451,462	\$ 5,957,332
Net operating income	\$ 2,606,793	\$ 1,824,148	\$ 1,659,357	\$ 2,575,846
Income (loss) for the period before discontinued operations	\$(10,614,965)	\$ 20,514,463	\$ (7,640,229)	\$(30,150,728)
Income (loss) and comprehensive income (loss)	\$(11,136,578)	\$ 20,488,721	\$ (7,599,297)	\$(32,856,373)
Funds from Operations (FFO)	\$ (1,579,111)	\$ (4,343,306)	\$ (4,280,574)	\$ (3,042,062)

PER UNIT

Net operating income - basic and diluted	\$ 0.123	\$ 0.086	\$ 0.078	\$ 0.122
Income (loss) for the period before discontinued operations - basic and diluted	\$ (0.502)	\$ 0.970	\$ (0.361)	\$ (1.426)
Income (loss) and comprehensive income (loss) - basic and diluted	\$ (0.527)	\$ 0.969	\$ (0.359)	\$ (1.554)
Funds from Operations (FFO) - basic and diluted	\$ (0.075)	\$ (0.205)	\$ (0.202)	\$ (0.144)

Rental Revenue and Net Operating Income

The prolonged economic downturn in Fort McMurray, which has resulted from the depressed level of oil prices dating back to the fourth quarter of 2014, continues to negatively impact the quarterly operating results of LREIT; however, during the third and fourth quarters of 2016 and the first nine months of 2017, the downward pressure caused by the reduced oil sands development activity was tempered by an increase in economic activity as a result of the entry of homeowners displaced by the May 2016 Fort McMurray wildfire into the rental market and the migration of workers participating in the Fort McMurray rebuilding effort.

Improved occupancy levels in the quarters subsequent to the May 2016 wildfire are evident in the figures presented in the Occupancy Level by Quarter table in the "Rental Revenue" section of this report.

It is anticipated that the post-fire rental market conditions in Fort McMurray will continue to have a positive impact on operating results for the remainder of 2017; however, the extent and duration of the impact remains uncertain.

The Fort McMurray rental market is also affected by seasonal variations in demand, with stronger levels of demand typically being experienced in the second and third quarters of the year.

Income (loss) before Discontinued Operations

The two main factors that can cause quarterly variations in net income/loss before discontinued operations, in addition to variations in net operating income, are changes in the fair value of investment properties and changes in interest expense.

Gains from fair value adjustments were most pronounced during the second quarter of 2016 and amounted to \$24,952,489, mainly reflecting an increase in the carrying value of the Fort McMurray properties of \$24,957,742. The fair value gain was triggered by improved revenue expectations for the Fort McMurray portfolio due to the improved rental market conditions resulting from the economic activity associated with the aftermath of the May 2016 Fort McMurray wildfire.

Losses from fair value adjustments were most pronounced in the fourth quarter of 2015 and amounted to \$27,120,099, as revenue and occupancy expectations from the Fort McMurray portfolio were continuously lowered to reflect reductions in oil sands development activity and increasing levels of uncertainty with respect to the timing and extent of the recovery of the Fort McMurray economy.

Financing activities such as the acquisition, discharge, paydown, and refinancing of the mortgage loan debt of investment properties, as well as changes in the balance of the revolving loan, affect quarterly variations in interest expense.

Income (Loss) and Comprehensive Income (Loss)

With the exception of fair value adjustments, the operations of the seniors' housing complexes of LREIT, as reflected in income from discontinued operations, do not contribute significantly to variations in the quarterly financial results. Losses from fair value adjustments with respect to the seniors' housing complexes were most pronounced in the third quarter of 2016 and the fourth quarter of 2015, in the amounts of \$695,957 and \$2,794,716, respectively.

ANALYSIS OF CASH FLOWS

Operating Activities

Net cash flow from operating activities primarily reflects the cash component of net operating income, the cash component of trust expense, the net increase or decrease in working capital items (disclosed as "working capital adjustments"), and interest paid/interest received for both investment properties and the seniors' housing complexes classified as discontinued operations.

Cash from Operating Activities

	Nine Months Ended September 30		Increase (Decrease) in Cash
	2017	2016	
Net operating income			
Investment properties	\$ 7,035,618	\$ 6,090,298	\$ 945,320
Discontinued operations	187,294	1,298,657	(1,111,363)
Total net operating income	7,222,912	7,388,955	(166,043)
Accrued rent receivable	2,493	61,521	(59,028)
Net operating income - cash basis	7,225,405	7,450,476	(225,071)
Trust expense - cash basis	(1,131,367)	(1,529,265)	397,898
Interest paid			
Investment properties	(7,047,032)	(7,533,574)	486,542
Discontinued operations	(131,248)	(692,480)	561,232
Total interest paid	(7,178,280)	(8,226,054)	1,047,774
Interest received	136,835	89,569	47,266
Cash used in operating activities, before working capital adjustments	(947,407)	(2,215,274)	1,267,867
Working capital adjustments, net	(1,395,271)	1,793,422	(3,188,693)
Cash used in operating activities	\$ (2,342,678)	\$ (421,852)	\$ (1,920,826)

During the first nine months of 2017, the net cash used in operating activities, before working capital adjustments, decreased by \$1,267,867, compared to the first nine months of 2016. The favourable variance mainly reflects a decrease in interest paid of \$1,047,774 for investment properties and discontinued operations; an increase in the net operating income of the investment properties of \$945,320, as previously described in the "Net Operating Income and Operating Margin" section of this report; a decrease in the cash component of trust expense of \$397,898, due to the same factors as described in the "Trust Expense" section of this report; partially offset by a decrease in the net operating income from discontinued operations of \$1,111,363, due to the sale of Elgin Lodge on October 1, 2016.

The decrease in interest paid of \$1,047,774 was primarily due to the same factors that caused the \$2,327,930 decrease in the cash component of interest expense, as explained in the "Interest Expense" section of this report, partially offset by \$1,031,871 of deferred interest payments on the revolving loan during the nine month period ended September 30, 2016 and the relative deferrals of interest payments made in accordance with mortgage loan renewal and forbearance agreements during the nine month period ended September 30, 2017 in comparison to the same period of the prior year.

The factors noted above, in addition to the exclusion from interest paid of other non-cash items such as regular monthly interest accruals and amortization of transaction costs, account for the difference between interest expense of \$10,521,673 as reported on the Statements of Comprehensive Income and interest paid of \$7,178,280, as reported on the Statements of Cash Flow.

After providing for working capital adjustments, the net cash used in operating activities increased by \$1,920,826 during the first nine months of 2017, compared to the first nine months of 2016.

Financing Activities

As disclosed in the Statement of Cash Flows, the financing activities of LREIT resulted in a net cash inflow of \$3,663,928 during the first nine months of 2017. The net cash inflow reflects the net proceeds of the revolving loan facility and advances from Shelter, partially offset by the repayment of mortgage loans on refinancing, the repayment of long-term debt, and expenditures on transaction costs.

Revolving Loan Facility

During the first nine months of 2017, net proceeds from the revolving loan amounted to \$7,700,000, compared to net proceeds of \$9,600,000 during the first nine months of 2016. The revolving loan facility has continued to serve as a funding source for the cash outflow from operating activities, mortgage loan principal payments, transaction costs, and capital expenditures. During the first nine months of 2017, net proceeds from the revolving loan also served as a funding source for the repayment of mortgage loans on refinancing and during the first nine months of 2016 as a funding source for the prepayment of mortgage loans.

Advances from Shelter

At the end of September 2017, Shelter provided LREIT with unsecured advances totalling \$2,200,000, the terms of which provide for a 5% interest charge, consistent with the interest rate on advances under the revolving loan facility. The advances served as a funding source for the repayment of mortgage loans on refinancing.

Repayment of Long-term Debt

During the first nine months of 2017, the regular repayment of mortgage loan principal for both investment properties and discontinued operations amounted to \$2,619,795, compared to \$3,315,436 during the first nine months of 2016.

Repayment of Mortgage Loans on Refinancing

During the first nine months of 2017 lump sum payments were made on the renewal/refinancing of two mortgage loans and as part of a forbearance agreement on one other mortgage loan, amounting to \$3,275,000. The repayments were funded by advances from the revolving loan facility and advances from Shelter.

Prepayment of Mortgage Loans

As previously reported, during the first nine months of 2016, two interest-only second mortgage loans in the amount of \$7,500,000 and \$5,456,865, respectively, were repaid in full. The repayments were funded by advances from the revolving loan facility and proceeds from the sale of property. There were no mortgage loan prepayments made during the first nine months of 2017.

Investing Activities

As disclosed in the Statement of Cash Flows, the investing activities of LREIT resulted in a net cash outflow of \$717,870 during the first nine months of 2017, compared to a net cash inflow of \$10,700,371 during the first nine months of 2016. The net cash outflow during the first nine months of 2017 mainly reflects the cost of capital expenditures as well as the net cash shortfall on the sale of one condominium unit at Lakewood Townhomes, partially offset by a decrease in restricted cash. The net cash inflow during the first nine months of 2016 mainly reflected proceeds from the sale of Beck Court and Willowdale Gardens and a decrease in defeasance assets, partially offset by capital expenditures.

On January 12, 2017, LREIT sold one condominium unit under the Lakewood Townhomes condominium sales program for gross proceeds of \$360,000. The sales proceeds, after the payment of selling costs and standard closing adjustments were insufficient to repay the amount required by the terms of the existing mortgage loan with respect to the sale. The deficiency in the repayment of the existing mortgage loan, in the amount of \$106,107, was funded by an advance on the revolving loan facility. The sale resulted in the reduction of \$441,135 of mortgage loan debt.

A more detailed description of the divestiture program, including the Lakewood Townhomes condominium sales program, is provided in the "Overview of Operations and Investment Strategy - Current Initiatives" section of this report.

Capital Expenditures

LREIT has a continuous capital improvement program with respect to its properties. The primary objectives of the program are to extend the useful life of the properties, increase the future productive capacity of the properties, and improve the quality of tenants' physical surroundings. LREIT distinguishes between sustaining and value-added capital expenditures. In general, sustaining capital expenditures reflect the cost of capital expenditures that are required in order to maintain the existing productive capacity of the properties. Value-added capital expenditures tend to be more discretionary in nature and primarily reflect the cost of major renovation and/or expansion projects that are aimed at increasing the future productive capacity of the properties. Given LREIT's working capital and liquidity position, the current focus of its capital improvement program is on sustaining capital expenditures and minimizing discretionary expenditures. Notwithstanding the focus on sustaining capital expenditures, certain value-added expenditures were incurred during the first nine months of 2017 as renovations at select properties in Fort McMurray were completed in order to more aptly meet the needs of prospective tenants in the post-fire market environment.

During the first nine months of 2017, capital expenditures on investment properties, including investment properties held for sale and capital expenditures on property and equipment related to the remaining seniors' housing complex, amounted to \$804,245, compared to \$1,311,227 during the first nine months of 2016.

Management's estimate of sustaining vs. value-added capital expenditures is provided in the table below.

	Nine Months Ended September 30	
	2017	2016
Sustaining Capital Expenditures		
- Investment properties	\$ 402,637	\$ 451,487
- Investment properties held for sale	4,076	12,571
- Property and equipment	189,004	442,807
Value-added capital expenditures		
- Investment properties	208,528	404,362
	<u>\$ 804,245</u>	<u>\$ 1,311,227</u>

Adjusted Funds from Operations (AFFO)

LREIT considers "Adjusted Funds from Operations" ("AFFO") to be a meaningful additional measure of operating performance. AFFO is a non-IFRS financial measure widely used by the real estate industry. However, AFFO should not be construed as an alternative to net income or cash flow from operating activities determined in accordance with IFRS.

AFFO estimates the sustainable cash distribution capacity and cash flows of a real estate investment trust. AFFO is calculated by adjusting FFO for sustaining capital expenditures as well as certain other non-cash items.

A reconciliation between FFO and AFFO is provided in the chart below.

Adjusted Funds from Operations *

	Three Months Ended September 30		Nine Months Ended September 30	
	2017	2016	2017	2016
Funds from operations (FFO)	\$ (1,086,920)	\$ (1,579,111)	\$ (4,427,868)	\$ (10,202,991)
Add (deduct):				
Straight-line rent adjustment	(9,355)	6,146	2,493	61,521
Sustaining capital expenditures on investment properties **	(281,282)	(308,074)	(402,637)	(451,487)
Sustaining capital expenditures on investment properties held for sale **	(2,310)	(12,571)	(4,076)	(12,571)
Sustaining capital expenditures on property and equipment **	(42,481)	(86,865)	(189,004)	(442,807)
Adjusted funds from operations (AFFO) *	\$ (1,422,348)	\$ (1,980,475)	\$ (5,021,092)	\$ (11,048,335)
AFFO per unit *				
- basic and diluted	\$ (0.067)	\$ (0.094)	\$ (0.237)	\$ (0.522)

* AFFO does not have any standardized meaning prescribed by IFRS and, therefore, the method that is used by LREIT for calculating AFFO may not be comparable to similar measures presented by other issuers. The most directly comparable IFRS measurement of AFFO is the "net cash flow from operating activities", as disclosed in the Statement of Cash Flows in the Financial Statements.

**The capital expenditures referred to in the table above are expenditures that by standard accounting definitions are accounted for as capital in accordance with IFRS and are expected to have a useful life beyond one year but are considered sustaining capital expenditures as they are not part of a major renovation or expansion project aimed at increasing future productive capacity.

As disclosed in the preceding chart, LREIT completed the first nine months of 2017 with an AFFO deficiency of \$5,021,092, compared to an AFFO deficiency of \$11,048,335 during the first nine months of 2016. On a basic per unit basis, the AFFO increased by \$0.285 per unit during the first nine months of 2017, compared to the first nine months of 2016.

A reconciliation between cash provided by operating activities and AFFO is provided in the chart below.

Reconciliation Between Cash Provided by (Used in) Operating Activities and Adjusted Funds from Operations

	Three Months Ended September 30		Nine Months Ended September 30	
	2017	2016	2017	2016
Cash used in operating activities	\$ (272,734)	\$ 724,682	\$ (2,342,678)	\$ (421,852)
Add (deduct):				
Working capital adjustments	71,088	(1,358,788)	1,395,271	(1,793,422)
Amortization of transaction costs	108,303	(637,384)	(516,954)	(3,698,885)
Differences in interest accruals	(1,002,932)	(301,475)	(2,961,014)	(4,227,311)
Sustaining capital expenditures on investment properties **	(281,282)	(308,074)	(402,637)	(451,487)
Sustaining capital expenditures on investment properties held for sale **	(2,310)	(12,571)	(4,076)	(12,571)
Sustaining capital expenditures on property and equipment **	(42,481)	(86,865)	(189,004)	(442,807)
Adjusted funds from operations (AFFO) *	\$ (1,422,348)	\$ (1,980,475)	\$ (5,021,092)	\$ (11,048,335)

* AFFO does not have any standardized meaning prescribed by IFRS and, therefore, the method that is used by LREIT for calculating AFFO may not be comparable to similar measures presented by other issuers. The most directly comparable IFRS measurement of AFFO is the "net cash flow from operating activities", as disclosed in the Statement of Cash Flows in the Financial Statements.

**The capital expenditures referred to in the table above are expenditures that by standard accounting definitions are accounted for as capital in accordance with IFRS and are expected to have a useful life beyond one year but are considered sustaining capital expenditures as they are not part of a major renovation or expansion project aimed at increasing future productive capacity.

Distributions

Regular cash distributions are suspended given the debt reduction priorities and financial position of LREIT.

LIQUIDITY AND CAPITAL RESOURCES

General

Liquidity refers to the overall ability to generate and have sufficient funds available to fund the ongoing operating, investing, and financing activities of the Trust.

The competitive rental market conditions in Fort McMurray, as described in the preceding sections of this report, have affected operating cash flow to the extent that LREIT requires ongoing additional sources of cash to fund the cash outflow from operating activities, in addition to the regular mortgage loan principal payments, transaction costs for debt financing, and capital expenditures. LREIT will also require additional capital in order to fund the repayment of mortgage loans upon maturity or refinancing to the extent that there is a deficit between the repayment amount and the amount of new mortgage loan proceeds.

	September 30 2017	December 31 2016
Unrestricted cash	\$ 1,304,125	\$ 706,768
Amount available on revolving loan *	-	7,700,000
Total available liquidity	\$ 1,304,125	\$ 8,406,768

* As of September 30, 2017 and the date of this report, there is nil available under the revolving loan facility.

Working Capital

LREIT requires working capital for use in the day-to-day operations of its properties. Working capital is a commonly used financial measurement of an entity's liquidity and ability to fund its short term operating obligations. It is generally derived by deducting current liabilities from current assets. Working capital is a non-IFRS measurement and the method which is used by LREIT for calculating working capital may differ from the method which is used by other issuers.

As of September 30, 2017, working capital was \$657,270, compared to a working capital deficiency of \$1,333,161 as at December 31, 2016, representing an increase in working capital of \$1,990,431. The calculation of working capital excludes advances payable to Shelter in the amount of \$2,200,000 (December 31, 2016 - nil), the current portion of long-term debt, and the revolving loan balance of \$30,000,000 (December 31, 2016 - \$22,300,000). Working capital also excludes "held for sale" assets and liabilities that are of a long-term nature and includes the tenant security deposit liability, net of the security deposit balance in restricted cash.

The increase in the working capital mainly reflects a \$918,396 decrease in trade and other payables, a \$597,357 increase in cash, and a \$381,090 increase in deposits and prepaids.

Debt Service

Debt Service Coverage

The ratio of net operating income to mortgage loan debt service costs is one of the measures used to assess the overall financial position of the Trust. During the first nine months of 2017, the mortgage loan debt service coverage ratio, inclusive of debt service concessions granted under mortgage renewal and forbearance agreements, and excluding mortgage prepayments, was 0.63, compared to 0.53 during the first nine months of 2016.

Interest Coverage Ratio

The ratio of net operating income to the cash component of interest on mortgage loans assesses LREIT's ability to pay mortgage loan interest out of net operating income, including discontinued operations.

During the first nine months of 2017, the interest coverage ratio increased to 0.88, compared to 0.75 during the first nine months of 2016. After accounting for the cash component of interest on the revolving loan facility and debentures, the interest coverage ratio was 0.71 during the first nine months of 2017, compared to 0.59 during the first nine months of 2016.

The increases in the debt service coverage ratio and interest coverage ratio during the first nine months of 2017, compared to the first nine months of 2016, are due to a decrease in debt service costs and an increase in net operating income.

As indicated by the debt service coverage and interest coverage ratios, net operating income is insufficient to fund the debt service or interest payment obligations of the Trust.

Summary of Total Debt Obligations by Year

A summary of the debt obligations of LREIT, as at September 30, 2017, for the remainder of 2017 and for the next five years and beyond is provided in the following chart. The chart reflects the upcoming mortgage payments in accordance with the payment terms specified by the applicable mortgage loan and/or forbearance agreement, where applicable.

Summary of Contractual Obligations - Long-term Debt (1)

<u>Payments Due by Period</u>	<u>Total</u>	<u>Remainder of 2017</u>	<u>2018/2019</u>	<u>2020/2021</u>	<u>2022 and beyond</u>
Mortgage loans					
Investment properties (2)	\$ 188,605,058	\$ 49,938,417	\$ 126,730,655	\$ 535,385	\$ 11,400,601
Discontinued operations	<u>3,563,665</u>	<u>3,563,665</u>	-	-	-
Total mortgage loans	192,168,723	53,502,082	126,730,655	535,385	11,400,601
Revolving loan	30,000,000	-	30,000,000	-	-
Debentures	<u>24,810,800</u>	-	-	-	<u>24,810,800</u>
Total	<u>\$ 246,979,523</u>	<u>\$ 53,502,082</u>	<u>\$ 156,730,655</u>	<u>\$ 535,385</u>	<u>\$ 36,211,401</u>

(1) The Summary of Contractual Obligations does not include advances payable to Shelter as the advances are unsecured with no fixed term of repayment.

(2) Loan agreements have been negotiated with the lenders of four mortgage loans affecting four properties in Fort McMurray whereby the monthly debt service payments will be less than the interest expense for the balance of the mortgage term. The mortgages mature at various dates up to March 31, 2019. Over the period from September 30, 2017 to maturity, \$1,877,050 of accrued interest will be incurred and added to the outstanding mortgage principal.

The investment property mortgage loan payments presented as due during the remainder of 2017 in the above chart, in the aggregate principal amount of \$49,938,417, are comprised of four mortgage loans which mature during 2017 in the aggregate principal amount of \$23,853,346, one matured mortgage loan with an expired forbearance agreement in the principal amount of \$25,470,757 and regular principal payments of \$614,314.

All mortgage loans which have matured prior to the date of this report have been repaid, renewed, refinanced, or are operating under the terms of a forbearance agreement, with the exception of one mortgage loan with an aggregate principal balance of \$3,563,665 that is overholding and is expected to be renewed in the fourth quarter of 2017.

Loan Defaults

As of September 30, 2017, the Trust was in default with respect to one matured mortgage loan in the aggregate principal amount of \$25,470,757 with an expired forbearance agreement. As previously reported, the mortgage loan matured in December 2015 and subsequently was the subject of a forbearance agreement which expired on February 28, 2017, after which it was being overheld. Subsequent to September 30, 2017, a new forbearance agreement, expiring December 2018, was executed with respect to this mortgage loan.

In addition, five mortgage loans on eight properties with an aggregate principal balance of \$61,834,851, which were previously in default of debt service payments, are presented as being in default in the Financial Statements at September 30, 2017 as the lender of the mortgage loans has indicated that there are service fees outstanding with respect to the loans and that until such fees are paid the loans will remain in default. Subsequent to September 30, 2017, a two-year forbearance agreement was executed for one of the above noted mortgage loans with an aggregate principal balance of \$14,614,236. LREIT continues to meet the debt service obligations of the mortgages that remain in default and the lender has taken no action to enforce the loans. In the event that full repayment is demanded the Trust would not be able to satisfy the associated obligation with its current resources.

The following chart reflects the estimated maximum service fee charges related to the above noted mortgages:

Summary of maximum service fees payable

<u>Property</u>	<u>As at September 30, 2017</u>	
	<u>Aggregate principal balance</u>	<u>Estimate of maximum service fees payable (1)</u>
Nelson Ridge Estates	\$ 28,412,085	\$ 394,448
Lakewood Apartments	14,614,236	230,571
Gannet Place / Parkland Apartments	5,552,995	77,144
Lunar Apartments / Whimbrel Terrace	6,806,896	94,563
Snowbird Manor / Skyview Apartments	6,448,639	89,586
	<u>\$ 61,834,851</u>	<u>\$ 886,312</u>

(1) The Financial Statements as of September 30, 2017 include the accrual of the estimated maximum service fees in Trade and other payables on the Statement of Financial Position.

Events of default allow LREIT's lenders to accelerate payment of the mortgage loans and/or enforce their security in accordance with the underlying financing agreements.

If the mortgage loans which are classified as being in default as of the date of this report were to be called by the lenders in 2017, total long-term debt due in the remainder of 2017 would increase to \$100,398,157, the total long-term debt due in 2018/2019 would decrease to \$109,834,580, and the total long-term debt due in 2020 and beyond would remain the same.

Debentures

On June 22, 2016, the terms of the Series G debentures were amended to extend the maturity date to June 30, 2022, to reduce the interest rate for the period commencing June 30, 2016 from 9.5% to 5.0% and to defer all payments of interest to the amended maturity date. As of September 30, 2017, the total face value of the 5.0% Series G debentures is \$24,810,800 and the cumulative accrued interest is \$2,729,188.

Capital Resources

The revolving loan facility from 2668921 Manitoba Ltd. and unsecured advances from Shelter represent the primary funding source for any cash shortfall from the operating, investing, and financing activities of LREIT. The net proceeds from property sales must be applied to prepay the principal amount of the Series G Debentures after the repayment of mortgage loan indebtedness, any amounts owing to 2668921 Manitoba Ltd. under the revolving loan facility, and any other amounts owing to 2668921 Manitoba Ltd. or its affiliates, including Shelter. Repayments to 2668921 Manitoba Ltd. and/or Shelter from the net proceeds of the sale of properties, in effect, serves to facilitate the advancing of additional funds, at the discretion of 2668921 Manitoba Ltd. and/or Shelter, for the payment of LREIT's ongoing funding obligations.

Revolving Loan Facility from 2668921 Manitoba Ltd.

LREIT utilizes advances made by 2668921 Manitoba Ltd., the parent company of Shelter, under a revolving loan facility. The revolving loan is a demand loan; accordingly, 2668921 Manitoba Ltd. can request repayment of the loan at any time.

The maximum available principal balance on the revolving loan facility is \$30,000,000 and the interest rate is 5% per annum. At September 30, 2017, the maximum of \$30,000,000 was advanced and there is no availability under the facility as of the date of this report.

Advances from Shelter

Shelter has provided LREIT with interim funding in the form of unsecured advances on a periodic basis. At the end of September 2017, Shelter made unsecured advances totalling \$2,200,000 to LREIT, the terms of which provide for a 5% interest charge, consistent with the interest rate on advances under the revolving loan facility. The advances served as a funding source for the repayment of mortgage loans on refinancing. Shelter continues to provide financial support to LREIT advancing an additional \$2,300,000 from October 1, 2017 to the date of this report.

Additional information regarding the financing arrangements with 2668921 Manitoba Ltd. and Shelter are provided in the "Capital Structure" and "Related Party Transactions" sections of this report.

Proceeds from the Sale of Select Properties

Current divestiture activities are focused on the sale of the remaining seniors' housing complex, Chateau St. Michael's; condominium units as part of the Lakewood Townhomes condominium sales program; and the property classified as held for sale, Woodland Park, inclusive of the establishment of a condominium sales program for the 32 townhouses that comprise part of the property. The sale of other properties will also be considered as opportunities are identified and with consideration of the overall cash needs of the Trust. The timing and terms of property sales is uncertain.

A more detailed description of the divestiture programs and activity is provided in the "Overview of Operations and Investment Strategy - Current Initiatives" and "Analysis of Cash Flows - Investing Activities" sections of this report.

Upward Refinancing of Mortgage Loans

Upward refinancing of mortgage loan debt was not a source of funds for LREIT during the first nine months of 2017. The opportunity to complete future upward refinancings is limited by the extent to which the existing property portfolio is leveraged, the restriction in the Declaration of Trust on incurring additional mortgage indebtedness if incurring such mortgage indebtedness will result in such indebtedness exceeding 75% of appraised value as defined in the Declaration of Trust, and market lending conditions. The upward refinancing of mortgage loans is not expected to be a viable source of funds until market and lending conditions in Fort McMurray improve.

Equity Offerings

LREIT may pursue equity offerings in the future as a source of investment capital. LREIT may also issue trust units to vendors as consideration for real property acquisitions.

Outlook and Continuing Operations

After accounting for the cash outflow from operating activities after working capital adjustments, regular payments of debt, transaction costs for debt financing, and capital improvements, LREIT completed the first nine months of 2017 with a cash shortfall of \$6,107,995, compared to a cash shortfall of \$5,399,198 during the first nine months of 2016. LREIT is expected to incur an additional cash shortfall during the remainder of 2017.

In an effort to meet its ongoing funding obligations and sustain operations, LREIT has continued to pursue debt restructuring arrangements with its lenders and has relied on favourable interim financing arrangements and other support from Shelter and its parent company, 2668921 Manitoba Ltd. Other measures taken in order to address the liquidity challenges facing LREIT include the continuation of the divestiture program, cost control, as well as marketing and other initiatives in order to improve the operating performance of the Trust. The Trust is continuing in its efforts to attract and accommodate tradespersons and service providers engaged in the Fort McMurray post-fire rebuilding effort.

Continuation of operations into the foreseeable future will be contingent upon a combination of events and/or conditions that are subject to material uncertainty and include, but are not limited to:

- (i) the willingness and ability of Shelter and its parent company, 2668921 Manitoba Ltd., to provide additional advances under the revolving loan facility and/or provide other forms of financial support to the Trust;
- (ii) the willingness and ability of the Trust's lenders to participate in a restructuring of the Trust's debt to the degree necessary and duration required to allow LREIT to stabilize its operations;
- (iii) the Trust's ability to renew or refinance debt as it matures;
- (iv) the timing and extent of a recovery of the Fort McMurray rental market, which is highly dependent on the timing and extent of a recovery in oil sands development activity, and which in the near-term is dependent on the extent of economic activity associated with the post-fire rebuild of Fort McMurray;
- (v) the improvement of cash flows from operations and, in particular, the operating cash flow from the Fort McMurray portfolio; and,
- (vi) the ability of LREIT to complete additional property sales at prices which exceed the indebtedness related to such properties.

CAPITAL STRUCTURE

The purchase price of LREIT's properties was primarily funded from the proceeds of mortgage loan debt with the remaining balance funded from other investment capital. The investment capital of LREIT has been primarily raised through the completion of trust unit and debenture offerings as well as public offerings of investment units, comprised of second mortgage bonds and trust unit purchase warrants.

Following the rapid decline in the rental market conditions of Fort McMurray, the revolving loan from 2668921 Manitoba Ltd. transitioned from functioning primarily as an interim source of funds (presented as part of "Trade and other payables" on the Statement of Financial Position) to forming part of the capital structure of the Trust. Since March 31, 2016, the outstanding balance of the revolving loan has been included in "Current portion of long-term debt" on the Statement of Financial Position.

Capital Structure

	September 30, 2017		December 31, 2016	
	Amount	%	Amount	%
Long-term debt	\$ 44,668,013	20.2 %	\$ 112,396,096	47.5 %
Current portion of long-term debt	201,306,312	91.1 %	128,921,415	54.5 %
Deficit	(25,003,265)	(11.3)%	(4,605,143)	(2.0)%
Total capitalization	<u>\$ 220,971,060</u>	<u>100.0 %</u>	<u>\$ 236,712,368</u>	<u>100.0 %</u>

Long-term Debt

The long-term debt of LREIT includes mortgage loans, Series G debenture debt, the revolving loan facility, and accrued interest payable, less unamortized transaction costs. On the Statement of Financial Position, the long-term debt of investment properties, including investment properties held for sale, is separated into current and non-current portions, while the long-term debt for the seniors' housing complex in discontinued operations is classified under "Liabilities held for sale". The long-term debt for the seniors' housing complex consists solely of mortgage loan debt, less unamortized transaction costs.

Pursuant to the terms of the Declaration of Trust, LREIT is not permitted to incur mortgage loan indebtedness if such indebtedness would result in the total mortgage loan indebtedness of LREIT exceeding 75% of the appraised value (as defined in the Declaration of Trust) of LREIT's total property portfolio.

As at September 30, 2017, LREIT's mortgage indebtedness and maximum balance under the revolving loan facility amounted to \$222,168,723, representing approximately 77% of the appraised value of LREIT's total property portfolio.

Given that LREIT's aggregate mortgage indebtedness now exceeds the 75% of appraised value threshold, the Trust is not permitted to increase the outstanding balance of its mortgage loan debt; however, LREIT may continue to renew or refinance its mortgage debt at amounts equal to or less than the outstanding principal balance of the existing mortgage loan at the time of the renewal or refinancing and may also obtain financing from unsecured lenders/creditors, including Shelter and 2668921 Manitoba Ltd.

Summary of Long-term Debt

	September 30 2017	December 31 2016	Increase (Decrease)
Long-term debt - Investment properties			
Secured long-term debt			
Mortgage loans	\$ 188,605,058	\$ 192,674,077	\$ (4,069,019)
Revolving loan from 2668921 Manitoba Ltd.	30,000,000	22,300,000	7,700,000
Debentures	<u>24,810,800</u>	<u>24,810,800</u>	<u>-</u>
Total secured long-term debt	243,415,858	239,784,877	3,630,981
Accrued interest payable	3,558,389	2,610,724	947,665
Unamortized transaction costs	<u>(999,922)</u>	<u>(1,078,090)</u>	<u>78,168</u>
Total long-term debt - Investment properties	<u>245,974,325</u>	<u>241,317,511</u>	<u>4,656,814</u>
Long-term debt - Discontinued operations			
Mortgage loans	3,563,665	3,716,431	(152,766)
Unamortized transaction costs	<u>(6,616)</u>	<u>(4,125)</u>	<u>(2,491)</u>
Total long-term debt - Discontinued operations	<u>3,557,049</u>	<u>3,712,306</u>	<u>(155,257)</u>
Total long-term debt	<u>\$ 249,531,374</u>	<u>\$ 245,029,817</u>	<u>\$ 4,501,557</u>

As disclosed in the preceding chart, the total long-term debt of LREIT as of September 30, 2017 increased by \$4,501,557 or 2%, compared to the balance as of December 31, 2016. The increase is mainly due to a \$7,700,000 increase in the balance of the revolving loan from 2668921 Manitoba Ltd. and a \$947,665 increase in accrued interest payable, partially offset by a \$4,069,019 decrease in the secured long-term debt of investment properties, which is discussed in greater detail below.

The increase in the balance of the revolving loan from 2668921 Manitoba Ltd. is described in the "Analysis of Cash Flows - Financing Activities" section of this report. The increase in accrued interest payable mainly reflects the amended terms of the Series G debentures, which defers the payment of interest until the extended maturity date of June 30, 2022.

Mortgage Loans*Change in Total Mortgage Loan Debt*

As of September 30, 2017, the total mortgage loan debt of LREIT decreased by \$4,221,785, compared to the amount payable as of December 31, 2016. As disclosed in the chart below, the decrease primarily reflects repayment of mortgage loans on refinancing, regular repayments of principal on mortgage loans, and reductions in the balance of mortgage loans on sale of properties, partially offset by interest and forbearance fees capitalized to mortgage loan principal in accordance with mortgage renewal and forbearance agreements.

	Nine Months Ended September 30, 2017		
	Total	Investment Properties	Seniors' Housing Complexes
Regular repayment of principal on mortgage loans	\$ (2,619,795)	\$ (2,467,029)	\$ (152,766)
Repayment of mortgage loans on refinancing	(3,275,000)	(3,275,000)	-
Interest and fees capitalized, net of repayments	2,114,145	2,114,145	-
Reduction of mortgage loans on sale of properties	<u>(441,135)</u>	<u>(441,135)</u>	<u>-</u>
Increase (decrease) in mortgage loans	(4,221,785)	(4,069,019)	(152,766)
Total mortgage loans - December 31, 2016	<u>196,390,508</u>	<u>192,674,077</u>	<u>3,716,431</u>
Total mortgage loans - September 30, 2017	<u>\$ 192,168,723</u>	<u>\$ 188,605,058</u>	<u>\$ 3,563,665</u>

Summary of Mortgage Loans Payable

Year of Maturity (Note 1)	Weighted Average Interest Rate (Note 2)	Amount September 30, 2017	Percentage of Total
Investment Properties			
Fixed rate			
2017	5.7 %	\$ 17,266,793	9.0 %
2018	5.0 %	18,808,530	9.8 %
2019	5.6 %	33,861,023	17.6 %
2025	4.4 %	<u>12,484,937</u>	<u>6.5 %</u>
	5.3 %	82,421,283	42.9 %
Demand/variable rate	6.6 %	<u>106,183,775</u>	<u>55.3 %</u>
Principal amount	6.0 %	<u>188,605,058</u>	<u>98.2 %</u>
Discontinued Operations			
Demand/variable rate	5.2 %	<u>3,563,665</u>	<u>1.8 %</u>
Total	5.8 %	<u>\$ 192,168,723</u>	<u>100.0 %</u>

- (1) The year of maturity is based on the contractual loan obligation and does not reflect the IFRS Financial Statement disclosure requirement to disclose fixed term loans which are secured by a demand promissory note and loans in breach of a covenant and/or default as a current liability.
- (2) As of September 30, 2017, the weighted average interest rate of the mortgage loan debt for investment properties, discontinued operations and total mortgage loan debt is 6.0%, 5.2% and 6.0%, respectively, compared to 5.8%, 4.8% and 5.8% at December 31, 2016.

Mortgage Loan Debt Summary

	2017			2016
	Q 3	Q 2	Q 1	Q 4
Weighted average interest rate				
Investment properties				
Fixed rate mortgage loans	5.3%	5.3%	5.5%	5.5%
Variable rate mortgage loans	6.6%	6.1%	6.1%	6.1%
Investment properties and discontinued operations				
Mortgage loans, debentures, defeased liability and revolving loan	5.6%	5.6%	5.6%	5.6%
Ratio of mortgage loans compared to carrying value of income-producing properties and discontinued operations *	87%	86%	84%	83%
Ratio of mortgage loans and debentures (at face value) compared to carrying value of income-producing properties and discontinued operations *	98%	97%	94%	93%
	2016			2015
	Q 3	Q 2	Q 1	Q 4
Weighted average interest rate				
Investment properties				
Fixed rate mortgage loans	5.5%	5.4%	5.2%	4.8%
Variable rate mortgage loans	6.1%	6.1%	6.1%	7.3%
Investment properties and discontinued operations				
Mortgage loans, debentures, defeased liability and revolving loan	5.7%	6.5%	6.4%	6.4%
Ratio of mortgage loans compared to carrying value of income-producing properties and discontinued operations *	85%	82%	88%	91%
Ratio of mortgage loans and debentures (at face value) compared to carrying value of income-producing properties and discontinued operations *	94%	91%	97%	100%

* Excludes the revolving loan and advances from Shelter.

Revolving Loan

The long-term debt of LREIT includes advances made under a revolving loan facility from 2668921 Manitoba Ltd., the parent company of Shelter. The revolving loan facility is secured by mortgage charges against the title of the remaining seniors' housing complex and the assignment of a vendor take-back mortgage. The loan bears interest at a rate of 5% and is due on demand. Advances on the loan are made at the discretion of 2668921 Manitoba Ltd.

A summary of the terms for the revolving loan facility from July 1, 2015 is provided in the following chart.

<u>Revolving Loan Term</u>		<u>Renewal Fees</u>	<u>Interest Rate</u>	<u>Maximum Interest Charge</u>	<u>Maximum Loan Commitment</u>
<u>From</u>	<u>To</u>				
July 1, 2015	June 30, 2016	\$ 25,000	12.00%	\$ 6,480,000 *	\$ 18,000,000
July 1, 2016	November 13, 2016	-	5.00%	6,480,000 *	18,000,000
November 14, 2016	June 30, 2018	-	5.00%	6,480,000 *	30,000,000

* Notwithstanding the amendments to the revolving loan facility subsequent to July 1, 2015, the combined maximum interest charge allowable by 2668921 Manitoba Ltd. and any of its subsidiaries or affiliates including Shelter for the three-year term from July 1, 2015 to June 30, 2018 is \$6,480,000.

As of September 30, 2017, the balance outstanding on the revolving loan facility was \$30,000,000, compared to \$22,300,000 as of December 31, 2016. Additional information regarding the revolving loan transactions during the first nine months of 2017 is provided in the "Related Party Transactions" section of this report.

Debentures

As of September 30, 2017, LREIT has 5% Series G debentures outstanding with a face value of \$24,810,800, due June 30, 2022. Interest is payable on June 30, 2022 and is to be accrued on a non-compounded basis. As of September 30, 2017, \$2,729,188 of interest was accrued on the Series G debentures.

At any time prior to the maturity date, the Series G debentures are redeemable, in whole or in part, at a price equal to the principal amount thereof, plus accrued and unpaid interest, from time to time at LREIT's sole option on not more than 60 days' and not less than 30 days' prior notice.

In the event that LREIT sells any of its properties, LREIT is required to use the net proceeds of such sales to redeem the Series G debentures in whole or in part. Prior to making any redemption of the Series G debentures, LREIT is required to use the net proceeds of such sales for the following purposes: (i) payment of all mortgage indebtedness relating to such properties; (ii) payment of all ordinary course expenses and liabilities relating to such properties; (iii) payment of all expenses relating to the cost of such property sales; and (iv) repayment of any amounts owing to 2668921 Manitoba Ltd. under the revolving loan facility and any other amounts owing to 2668921 Manitoba Ltd. or its affiliates, including Shelter.

Equity - Trust Units

Units Outstanding

Authorized	unlimited
Issued as of,	
- December 31, 2016	20,557,320
- September 30, 2017	20,557,320
- November 7, 2017	20,557,320

A summary of the Distribution Reinvestment Plan (DRIP), the Normal Course Issuer Bid (NCIB), Unit Option Plan, and the Deferred Unit Plan of LREIT are provided in the Annual Information Form (AIF). The AIF is available on the SEDAR website at www.sedar.com.

RELATED PARTY TRANSACTIONS

Shelter

Asset and Property Management

Shelter provides administrative and asset management services to LREIT, pursuant to the terms of a Services Agreement. The Services Agreement provides for the remuneration of Shelter to be established at a level which is commensurate with customary comparable market asset management fees, subject to the discretion of the Governance, Compensation and Nominating Committee of the Board of Trustees.

Shelter currently receives a service fee equal to 0.3% of the gross book value of the total assets of the Trust. The gross book value of the total assets is defined as the total assets, as disclosed on the most recently issued Financial Statements, excluding cash, valuation adjustments and defeasance assets. The Services Agreement provides for payment of the fee to occur on a monthly basis, on the last day of each month. The Services Agreement expires December 31, 2024.

Shelter is also the Property Manager for LREIT, pursuant to a Property Management Agreement. Shelter has a direct involvement in the management of all of the investment properties in the portfolio of LREIT and acts as the Property Manager for all of the properties, except for the seniors' housing complex, where LREIT has retained a third party manager to provide on-site management services due to the nature of the operations. In accordance with the terms of the Property Management Agreement, Shelter receives a property management fee equal to 4% of gross receipts and compensation for reimbursable expenses from the investment properties where it acts as Property Manager. In regard to commercial properties, Shelter is also entitled to leasing commissions on new leases of 3% to 5% of base rental payments, leasing commissions on renewal of 1.5% to 2.5% of base rental payments and to tenant improvement and renovation fees equal to 5% of the total cost of improvements and/or renovations. The Property Management Agreement expires December 31, 2024.

Property management fees are included in property operating costs. Leasing commissions and tenant improvement and renovation fees are capitalized to investment properties. During periods of major in-suite renovations or development, operating costs are capitalized to the cost of buildings and properties under development.

During the first nine months of 2017, fees payable to Shelter for investment properties included fees payable under the Property Management Agreement and the Services Agreement of \$592,307 and \$674,418, respectively, compared to \$571,840 and \$754,475, respectively, during the first nine months of 2016.

Included in trade and other payables at September 30, 2017 is a balance of \$687 receivable from Shelter (December 31, 2016 - \$247,215 payable) in regard to outstanding amounts due under the property management agreement.

Services fee and renovation fee for Lakewood Townhomes condominium sales program

LREIT has entered into an agreement with Shelter, in regard to the condominium sales program at Lakewood Townhomes. Under the agreement, Shelter will administer the sales program and completion of the in-suite renovations. LREIT pays a service fee equal to 5% of the gross sales proceeds. Shelter is responsible for the payment of a fixed fee to an external real estate broker for providing brokerage services. If it is necessary to increase the fixed fee due to market conditions, the fee payable to Shelter increases by the amount of the increase in the fixed rate. LREIT also pays a renovation fee equal to 5% of the cost of the in-suite upgrade costs for the condominium sales program.

LREIT incurred service fees payable to Shelter of \$18,900 for the nine months ended September 30, 2017 (2016 - nil) in regard to the condominium sales program.

Loans

Revolving Loan

As described in the "Liquidity and Capital Resources" and "Capital Structure" sections of this report, LREIT receives advances under a revolving loan facility from 2668921 Manitoba Ltd., the parent company of Shelter.

During the first nine months of 2017, interest on the loan facility amounted to \$985,288, compared to \$1,149,602 during the first nine months of 2016.

During the first nine months of 2017, the Trust received advances of \$7,700,000 and repaid nil on the revolving loan, resulting in a balance of \$30,000,000 at September 30, 2017, the maximum allowed under the terms of the revolving loan facility.

Advances from Shelter

At the end of September 2017, Shelter made unsecured advances totalling \$2,200,000 to LREIT, the terms of which provide for a 5% interest charge, consistent with the interest rate on advances under the revolving loan facility. Shelter continues to provide financial support to LREIT advancing an additional \$2,300,000 from October 1, 2017 to the date of this report.

During the first nine months of 2017, interest on the Shelter advances amounted to \$600, compared to nil during the first nine months of 2016.

Nelson Ridge Second Mortgage Loan

On March 31, 2016 2668921 Manitoba Ltd. purchased the Nelson Ridge second mortgage loan from a third party lender. Immediately following the purchase, 2668921 Manitoba Ltd. extended the maturity date to March 31, 2017 and waived the requirement to pay interest until the amended maturity date. On April 1, 2017, the mortgage loan was renewed at an interest rate of 9% per annum, maturing March 31, 2019. The amended mortgage loan terms provide for the deferral and capitalization of interest payments until the maturity date.

As of September 30, 2017, the amount owing on the mortgage loan was \$5,448,938, inclusive of accrued interest.

Approval

The terms of the related party agreements and the granting of security were approved by the independent Trustees. Mr. Arni Thorsteinson abstained from voting in regard to all matters concerning the related party agreements. All necessary regulatory and unitholder approvals were obtained for the revolving loan and all renewals.

OPERATING RISKS AND UNCERTAINTIES

An investment in units of LREIT encompasses the risks which are inherent in the ownership and operation of a portfolio of residential and commercial properties, as well as the normal risks which are associated with an investment in a real estate investment trust. In addition to the forward-looking statements provided throughout this MD&A, a summary of key risks is provided below; however, readers should also carefully consider the risks relating to LREIT as disclosed in the Annual Information Form (AIF) which is available at www.sedar.com.

The key risks include the following:

Continuing Operations / Liquidity Risks

Material uncertainties exist as to LREIT's ability to remain a going concern due to various factors, including the Trust's concentration of investment properties in Fort McMurray; the depressed rental apartment market in Fort McMurray during the past several years, primarily driven by the low level of oil sands development activity; the successive years of losses and cash deficiencies from operations, in particular from the operations in Fort McMurray; the limited availability of mortgage lending in Fort McMurray; the Trust's limited cash and working capital resources; the Trust's reliance on financing from Shelter and/or its parent company, 2668921 Manitoba Ltd., in amounts and on terms which are favourable relative to the commercial lending market; and the Trust's highly leveraged capital structure.

In response to the uncertainties that exist with respect to the Trust's ability to remain a going concern, and in order to improve liquidity, meet ongoing funding obligations, and sustain operations, management has achieved and is continuing to pursue debt restructuring arrangements with certain of its lenders, is continuing its divestiture program and cost reduction measures, marketing initiatives and other efforts to improve operating results. In addition, the Trust is working diligently to attract and accommodate tradespersons and service providers engaged in the Fort McMurray rebuilding effort.

Continuation of operations into the foreseeable future is contingent upon a combination of events and/or conditions that are subject to material uncertainty and include, but are not limited to: the willingness and ability of Shelter and its parent company, 2668921 Manitoba Ltd., to provide additional advances under the revolving loan facility and/or to provide other forms of financial support to the Trust; the willingness and ability of the Trust's lenders to participate in a restructuring of the Trust's debt to the degree and for the duration necessary to allow LREIT to stabilize its operations; the Trust's ability to renew or refinance debt as it matures; the timing and extent of a recovery of the Fort McMurray rental market, which is highly dependent on the timing and extent of a recovery in oil sands development activity, and which in the near-term is dependent on the extent of economic activity associated with the post-fire rebuild of Fort McMurray; the improvement of cash flows from operations and, in particular, the operating cash flow from the Fort McMurray portfolio; and ability of LREIT to complete additional property sales at prices which exceed the indebtedness related to such properties.

The success of management's planned actions in response to the material uncertainty that exists with respect to the Trust's ability to remain a going concern, as described above, cannot be assured and may be subject to material change at any time.

Concentration of the Portfolio of LREIT in One Market

The property portfolio of LREIT has significant exposure to the Fort McMurray, Alberta market. The sale of properties which are located outside of Fort McMurray will also serve to increase the exposure of LREIT's portfolio to the Fort McMurray market.

As of September 30, 2017, there were 17 properties in the real estate portfolio of LREIT, 13 of which were located in Fort McMurray, Alberta. The 13 properties in Fort McMurray comprise a total of 1,082 suites, or 85% of the total suites in the investment property portfolio. The 13 properties have an aggregate carrying value of \$201,621,690, which represents approximately 94% of the total aggregate carrying value of the investment property portfolio as at September 30, 2017.

The 13 properties located in Fort McMurray accounted for 92% of investment property revenue and 96% of net operating income during the first nine months of 2017.

Financing

General

The ability of LREIT to raise additional capital for operating or investing activities is subject to uncertainty. Factors which could impair the ability of LREIT to raise additional capital include a downturn in general economic conditions, a more restrictive capital market, a change in legislation and numerous other factors beyond the control of LREIT.

The decline in oil prices has resulted in a tightening of mortgage lending conditions for properties located in Fort McMurray.

In the event that LREIT is unable to renew its mortgage loan debt at maturity, or obtain replacement financing, LREIT would not be in a position to repay the debt and would be in default of its debt obligations. In such event, the lenders could potentially take action against LREIT and the indebted properties.

Loan Defaults

Failure to comply with debt service obligations and debt covenants are considered to be events of default that allow LREIT's lenders to accelerate payment of the mortgage loans and/or enforce their security in accordance with the underlying financing agreements.

As of September 30, 2017, the Trust was in default with respect to one matured mortgage loan in the aggregate principal amount of \$25,470,757 with an expired forbearance agreement. As previously reported, the mortgage loan matured in December 2015 and subsequently was the subject of a forbearance agreement which expired on February 28, 2017, after which it was being overhauled. Subsequent to September 30, 2017, a new forbearance agreement, expiring December 2018, was executed with respect to this mortgage loan.

In addition, five mortgage loans on eight properties with an aggregate principal balance of \$61,834,851, which were previously in default of debt service payments, are presented as being in default in the Financial statements at September 30, 2017, as the lender of the mortgage loans has indicated that there are service fees outstanding with respect to the loans and that until such fees are paid the loans will remain in default. Subsequent to September 30, 2017, a two-year forbearance agreement was executed for one of these mortgage loans, on one property, in the aggregate principal amount of \$14,614,236. LREIT continues to meet the debt service obligations of the mortgages that remain in default and the lender has taken no action to enforce the loans. In the event that full repayment is demanded the Trust would not be able to satisfy the associated obligation with its current resources.

Additional details regarding the mortgage loans in default and the actions taken by management to remedy the situation are discussed in the "Liquidity and Capital Resources" section of this report.

Notwithstanding the progress made with respect to LREIT's debt restructuring initiatives, there is a risk that certain lenders may be unwilling to participate in the restructuring of the Trust's debt to the degree or for the duration necessary to sustain operations. In such an event, the lender(s) could take action against LREIT and the indebted properties, such as calling for the acceleration of payments on the mortgage loans and/or enforcing their security in accordance with the underlying financing agreements.

Revolving Loan Facility From 2668921 Manitoba Ltd.

The financial capacity of LREIT to continue operations is partially dependent on the ongoing renewal and/or expansion of the revolving loan facility from 2668921 Manitoba Ltd. which is subject to regulatory/unitholder approval and the willingness/ability of 2668921 Manitoba Ltd. to advance funds, as required. The revolving loan is a demand loan and as such 2668921 Manitoba Ltd. can request repayment of the loan at any time. The periodic deferral of interest payments on the revolving loan by LREIT may be necessary depending on the cash requirements of the Trust.

Credit Support from Shelter

Shelter has provided LREIT with interim funding on a periodic basis. The interim funding has been provided in the form of unsecured advances and deferred service and property management fees.

During the first nine months of 2017, the Trust received unsecured advances from Shelter of \$2,200,000 (2016 - \$650,000) and repaid nil (2016 - \$650,000), resulting in an outstanding balance of \$2,200,000 as at September 30, 2017 (December 31, 2016 - nil). Shelter continues to provide financial support to LREIT advancing an additional \$2,300,000 from October 1, 2017 to the date of this report.

The continuation of interim funding from Shelter may be necessary to ensure the ongoing operations of LREIT pending the generation of cash inflows from other sources and the cash requirements of the Trust.

Divestiture Program

Detailed information with respect to the Divestiture Program is provided in the "Analysis of Cash Flows - Investing Activities" and the "Overview of Operations and Investment Strategy" sections of this report.

Current divestiture activities focus on the sale of the remaining seniors' housing complex; the Lakewood Townhomes Condominium Sales Program; the property held for sale, inclusive of the establishment of a condominium sales program for the 32 townhouses that comprise part of the property; and other properties with consideration of the overall debt reduction requirements of the Trust.

There can be no assurance that LREIT will complete divestitures under the time frame or to the extent which is necessary to sustain operations for the foreseeable future.

Insurance Risk

LREIT takes steps to ensure that it has a level of property, comprehensive general liability, business interruption and other insurance coverage that is prudent for its business operations. These steps include consultations with insurance industry experts. However, there can be no guarantee that LREIT will be fully covered in regard to any specific loss it might incur.

In May 2016, a wildfire in Fort McMurray, Alberta resulted in the evacuation of the entire community. LREIT owns thirteen residential properties in Fort McMurray, comprising a total of 1,082 suites or 85% of its total suites in the investment property portfolio. None of LREIT's properties incurred structural damage as a result of the wildfire; however, all of the Fort McMurray properties sustained smoke damage to varying degrees. Although the restoration of LREIT's properties is substantially complete and the majority of the costs of the restoration have been covered by insurance to date, the insurance claim is not complete and there has been no settlement reached with respect to rental losses incurred as a result of the wildfire. It is anticipated that the insurance coverage of LREIT will be sufficient to cover all restoration costs and the rental loss; however, there remains a risk that proceeds of insurance, or timing of receipt thereof, may be inadequate to fully compensate LREIT for all of the losses associated with the wildfire.

Credit Risk

Credit risk for LREIT arises from the possibility that tenants may experience financial difficulty and be unable to fulfill their lease commitments. The maximum exposure to this credit risk is equal to the carrying value of the amounts receivable. LREIT strives to mitigate this risk of credit loss by reviewing tenants' covenants, by obtaining security deposits whenever permitted by legislation and by limiting its exposure to any one tenant. The failure of LREIT's tenants to pay LREIT amounts owing on a timely basis or at all would have an adverse effect on LREIT's financial condition.

In addition, credit risk arises for LREIT from the fact that LREIT continues to guarantee certain debt assumed by purchasers in connection with past dispositions of properties by LREIT. LREIT will remain liable until such debts are extinguished or the lenders agree to release LREIT's covenants. At September 30, 2017, the estimated amount of debt subject to such guarantees, and therefore the maximum exposure to this credit risk, is \$28,667,590 (December 31, 2016 - \$29,312,604) which expires between 2017 and 2022 (December 31, 2016 - expires between 2017 and 2022). There have been no defaults by the primary obligors for debts on which LREIT has provided its guarantees.

Credit risk arises in the event that the primary obligors default on repayment of their debt since they are guaranteed by LREIT. This credit risk may be mitigated as LREIT has recourse under these guarantees in the event of a default by the primary obligors, in which case LREIT's claim would be against the underlying real estate investments, subject to the rights of senior lenders, as applicable.

CRITICAL ACCOUNTING ESTIMATES

The preparation of the Financial Statements of LREIT, in accordance with IFRS, requires management to make estimates and judgments that affect the reported amounts of assets, liabilities, revenues and expenses. The estimates are based on historical experience and on other assumptions that are believed to be reasonable under the circumstances. Under different assumptions or conditions, the actual results may differ, potentially materially, from the estimated amounts. Many of the conditions impacting the assumptions and estimates are beyond the control of management. The estimates and assumptions are evaluated on a periodic basis.

Financial Statement items which encompass estimates include the following:

- the determination of "fair value" of investment property: the determination of the fair value of investment properties requires the use of estimates of future cash flows from assets (considering the implication of lease terms, tenant profiles, upcoming capital expenditures, property conditions and similar variables) and discount rates applicable to those assets. These estimates are based on local market conditions existing at the Statement of Financial Position date;
- the determination of recoverable amount for rent and other receivables: rent and other receivables are recognized at the lower of the original invoiced value or recoverable amount. An allowance for uncollectible receivables is recorded when there is objective evidence that the Trust will not be able to recover the amount in full;
- unit-based compensation expense: unit-based compensation expense is based on the estimated fair value of the applicable options using the Black-Scholes option pricing method;
- the determination of the amount of temporary differences, the timing of reversal and the tax rate to be used in calculating deferred income tax assets and liabilities are based on estimates; and
- the determination of the status of the Trust for income tax purposes: qualification for the REIT Exception is subject to uncertainties in the interpretation and application of the SIFT Rules and can only be determined for a given year after the year has ended.

CHANGES TO SIGNIFICANT ACCOUNTING POLICIES

The Financial Statements are based on IFRS standards issued and effective as of the date of this report.

Future Changes In Accounting Policies

The following new or amended standards have been issued by the International Accounting Standards Board. The new standards are not expected to have an impact on shareholders' equity or net income, but may have a presentation impact on the financial statements.

- IFRS 9 - Financial Instruments replaces IAS 39 - Financial Instruments: Recognition and Measurement. IFRS 9 uses a single approach to determine whether a financial asset is measured at amortized cost or fair value, replacing the multiple classification options in IAS 39. The approach in IFRS 9 is based on how an entity manages its financial instruments in the context of its business model and the contractual cash flow characteristics of its financial assets. The standard is effective for years beginning on or after January 1, 2018, with earlier adoption permitted. Management does not anticipate a significant impact on the consolidated financial statements as the single approach to classifying financial assets is not expected to result in a reclassification of LREIT's assets; changes to financial liabilities do not apply and the provisions on impairment and hedge accounting do not apply.

- IFRS 15 - Revenue from Contracts with Customers replaces IAS 11 - Construction Contracts and IAS 18 - Revenue, as well as various IFRIC and SIC interpretations; specifies the steps and timing for entities to recognize revenue from contracts excluding lease contracts; enhances disclosure requirements; and is effective for annual periods beginning on or after January 1, 2018, with earlier adoption permitted. LREIT's primary source of revenue is generated from leases and such revenue is out of scope of IFRS 15. The other revenue sources are from coin income, miscellaneous income, food and housekeeping services and similar activities where the revenue generated and the service delivery occur at the same time. As a result, management does not anticipate a significant impact on the consolidated financial statements to result from the adoption of IFRS 15.
- IFRS 16 - Leases replaces IAS 17 - Leases and requires lessees to account for leases on balance sheet by recognizing a right of use asset and a lease liability. Lessor accounting, however remains largely unchanged and the distinction between operating and finance leases is retained. The standard is effective for annual periods beginning on or after January 1, 2019, with earlier adoption permitted. LREIT's leasing activity is primarily comprised of the leasing of residential units under operating leases. LREIT also uses office equipment obtained under leases. As IFRS 16 has minimal impact on the lessor, and LREIT has minimal leasing activity as the Lessee, management does not anticipate a significant impact on the consolidated financial statements.
- IAS 40 - Investment Property ("IAS 40") - During December 2016, the IASB issued an amendment to IAS 40 clarifying certain existing IAS 40 requirements. The amendment requires that an asset be transferred to, or from investment property when, and only when, there is a change in use. A change in use occurs when the property meets, or ceases to meet, the definition of investment property and there is evidence of the change in use. In isolation, a change in management's intentions for the use of a property does not provide evidence of a change in use. These amendments are effective for annual periods beginning on or after January 1, 2018, with earlier adoption permitted. Management does not anticipate a significant impact on the consolidated financial statements as a result of the clarifications in the amendment.

TAXATION

Taxation of LREIT

Management has reviewed the SIFT Rules and the REIT Exception and assessed their application to the property and revenue of LREIT. The determination as to whether LREIT qualifies for the REIT Exception in any year can only be made after the end of that year. While there are uncertainties in the interpretation and application of the SIFT Rules and the REIT Exception, management believes that LREIT will qualify for the REIT Exception in 2017 and subsequent years. There can be no assurance that LREIT will qualify for the REIT Exception and that LREIT will not be subject to income taxes imposed by the SIFT Rules in 2017 or any subsequent year.

If LREIT qualifies for the REIT Exception in a particular year, the SIFT Rules will not apply to LREIT during that year, and LREIT shall not be subject to taxation on its income for that year to the extent that such income is distributed to the unitholders of LREIT. Under such circumstances, LREIT intends to make sufficient distributions to its unitholders so that LREIT will not be subject to taxation.

Please refer to the 2016 Annual Report and the AIF for a more detailed discussion regarding the taxation of LREIT, the SIFT Rules, and the taxation of Unitholders.

CONTROLS AND PROCEDURES

Disclosure Controls and Procedures

Disclosure controls and procedures ("DC&P") are designed to provide reasonable assurance that information required to be disclosed by the Trust is recorded, processed, summarized and reported within the time periods specified under Canadian securities law, and include controls and procedures designed to ensure that information is accumulated and communicated to management, including the Chief Executive Officer and Chief Financial Officer, as to allow timely decisions regarding required disclosure.

In accordance with National Instrument 51-109 - Certification of Disclosure in Issuers' Annual and Interim Filings, the CEO and CFO of LREIT have evaluated, or caused to be evaluated under their supervision, the effectiveness of DC&P as at December 31, 2016. Based on the evaluation performed, the CEO and CFO have concluded that the DC&P of the Trust are appropriately designed and were operating effectively as at December 31, 2016.

During the first nine months of 2017, there were no changes to LREIT's DC&P. LREIT continuously reviews the design of the DC&P in order to provide reasonable assurance that material information required to be disclosed by the Trust is recorded, processed, summarized and reported within the time periods specified under Canadian securities law, as defined in National Instrument 51-109 - Certification of Disclosure in Issuers' Annual and Interim Filings.

Internal Control over Financial Reporting

LREIT's internal control over financial reporting ("ICFR") is designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with IFRS. Readers are cautioned, however, that a control system can only provide reasonable, not absolute, assurance that the objectives of the control system are achieved. Due to the inherent limitations in all control systems, an evaluation of controls cannot provide absolute assurance that all control issues, including instances of fraud, if any, have been detected. Inherent limitations include the possibility that the assumptions and judgments of management could ultimately prove to be incorrect under varying conditions and circumstances; or that isolated errors could prove to have a significant impact on the reliability of information.

In addition, controls may be circumvented by the unauthorized acts of individuals, by collusion of two or more people, or by management override. The design of any system of controls is also based in part upon certain assumptions about the likelihood of future events, and it is not possible to provide complete assurance that a control system will succeed in achieving its stated goals under all potential future conditions.

In accordance with National Instrument 51-109 - Certification of Disclosure in Issuers' Annual and Interim Filings, the CEO and CFO of LREIT have evaluated, or caused to be evaluated under their supervision, the effectiveness of ICFR as at December 31, 2016. Based on the evaluation performed, the CEO and CFO have concluded that the ICFR of the Trust are appropriately designed and were operating effectively as at December 31, 2016. The evaluation was performed in accordance with the Committee of Sponsoring Organizations of the Treadway Commission ("2013 COSO") control framework.

During the first nine months of 2017, no changes were made to the design of the internal controls over financial reporting that have materially affected, or are reasonably likely to materially affect, the effectiveness of the internal control system.

ADDITIONAL INFORMATION

Additional information relating to LREIT, including the Annual Information Form, is available on the SEDAR website at www.sedar.com. SEDAR acts as a facilitator for the electronic filing of securities information, as required by the securities regulatory agencies in Canada.

APPROVAL BY TRUSTEES

The content of the 2017 Third Quarter Report of Lanesborough Real Estate Investment Trust and the delivery of the report to the Unitholders has been approved by the Trustees.

LANESBOROUGH REAL ESTATE INVESTMENT TRUST
November 7, 2017