



**CONSOLIDATED FINANCIAL STATEMENTS**

**SEPTEMBER 30, 2006**

# LANESBOROUGH REAL ESTATE INVESTMENT TRUST

## CONSOLIDATED BALANCE SHEETS

|  | <u>September 30</u><br><u>2006</u> | <u>December 31</u><br><u>2005</u><br>(audited) |
|--|------------------------------------|--|
| <b>Assets</b>                                      |                                    |  |
| Income properties (Note 3)                         | <b>\$240,674,283</b>               | \$159,989,300                                  |
| Mortgage loans receivable (Note 4)                 | <b>13,500,000</b>                  | 9,350,000                                      |
| Deferred charges (Note 5)                          | <b>3,247,386</b>                   | 2,701,397                                      |
| Cash   | <b>4,520,634</b>                   | 22,965,597                                     |
| Other assets (Note 6)                              | <b>4,611,783</b>                   | 3,815,427                                      |
| Intangible assets (Note 7)                         | <b><u>2,526,932</u></b>            | <u>2,191,630</u>                               |
|  | <b><u>\$269,081,018</u></b>        | <u>\$201,013,351</u>                           |
| <b>Liabilities and Equity</b>                      |                                    |  |
| Mortgage loans payable (Note 8)                    | <b>\$169,473,216</b>               | \$116,827,895                                  |
| Convertible debentures (Note 9)                    | <b>23,475,485</b>                  | 14,496,971                                     |
| Accounts payable and accrued liabilities (Note 10) | <b>7,012,361</b>                   | 3,000,755                                      |
| Future income taxes (Note 11)                      | <b>3,732,270</b>                   | 140,972  |
| Distribution payable                               | <b><u>806,532</u></b>              | <u>-</u>                                       |
|  | <b>204,499,864</b>                 | 134,466,593                                    |
| Non-controlling interest (Note 12)                 | <b>2,622,895</b>                   | -  |
| Equity   | <b><u>61,958,259</u></b>           | <u>66,546,758</u>                              |
|  | <b><u>\$269,081,018</u></b>        | <u>\$201,013,351</u>                           |

Approved by the Trustees

*"Arni Thorsteinson"*

*"Cheryl Barker"*

# LANESBOROUGH REAL ESTATE INVESTMENT TRUST

## CONSOLIDATED STATEMENTS OF EQUITY

### Three Months Ended September 30, 2006:

|                               | <u>Units<br/>In \$</u> | <u>Loss</u>           | <u>Distributions</u>   | <u>Equity<br/>Component of<br/>Debentures</u> | <u>Total</u>         |
|-------------------------------|------------------------|-----------------------|------------------------|---|----------------------|
| Equity, June 30, 2006         | \$ 77,124,854          | \$ (6,266,736)        | \$ (13,041,339)        | \$ 7,081,591                                  | \$ 64,898,370        |
| Issue costs                   | (21,643)               | -                     | -                      | -   | (21,643)             |
| Conversion of debentures      | 82,102                 | -                     | -                      | (13,545)                                      | 68,557               |
| Unit-based compensation       | 440,757                | -                     | -                      | -   | 440,757              |
| Loss                          | -                      | (1,009,985)           | -                      | -   | (1,009,985)          |
| Distributions                 | -                      | -                     | (2,417,797)            | -   | (2,417,797)          |
| Equity, September 30,<br>2006 | <u>\$ 77,626,070</u>   | <u>\$ (7,276,721)</u> | <u>\$ (15,459,136)</u> | <u>\$ 7,068,046</u>                           | <u>\$ 61,958,259</u> |

### Three Months Ended September 30, 2005 (Restated):

|                                       | <u>Units<br/>In \$</u> | <u>Loss</u>           | <u>Distributions</u>  | <u>Equity<br/>Component of<br/>Debentures</u> | <u>Total</u>         |
|---------------------------------------|------------------------|-----------------------|-----------------------|---|----------------------|
| Equity, June 30, 2005, as<br>restated | \$ 37,486,671          | \$ (3,282,240)        | \$ (4,437,100)        | \$ 4,851,344                                  | \$ 34,618,675        |
| Issuance of debentures                | 40,000                 | -                     | -                     | -   | 40,000               |
| Issue costs                           | 186                    | -                     | -                     | -   | 186                  |
| Conversion of debentures              | 7,464,909              | -                     | -                     | (897,668)                                     | 6,567,241            |
| Unit-based compensation               | 2,847                  | -                     | -                     | -   | 2,847                |
| Loss                                  | -                      | (486,238)             | -                     | -   | (486,238)            |
| Distributions                         | -                      | -                     | (1,475,579)           | -   | (1,475,579)          |
| Equity, September 30,<br>2005         | <u>\$ 44,994,613</u>   | <u>\$ (3,768,478)</u> | <u>\$ (5,912,679)</u> | <u>\$ 3,953,676</u>                           | <u>\$ 39,267,132</u> |

The accompanying notes are an integral part of these financial statements.  
(unaudited)

# LANESBOROUGH REAL ESTATE INVESTMENT TRUST

## CONSOLIDATED STATEMENTS OF EQUITY

### Nine Months Ended September 30, 2006:

|  | <u>Units<br/>In \$</u> | <u>Loss</u>           | <u>Distributions</u>   | <u>Equity<br/>Component of<br/>Debentures</u> | <u>Total</u>         |
|--|------------------------|-----------------------|------------------------|---|----------------------|
| Equity, December 31,<br>2005             | \$ 75,115,429          | \$ (4,231,487)        | \$ (8,272,429)         | \$ 3,935,245                                  | \$ 66,546,758        |
| Equity component of<br>issued debentures | -                      | -                     | -                      | 3,564,376                                     | 3,564,376            |
| Issue costs                              | (272,562)              | -                     | -                      | -   | (272,562)            |
| Conversion of debentures                 | 2,334,468              | -                     | -                      | (431,575)                                     | 1,902,893            |
| Unit-based compensation                  | 448,735                | -                     | -                      | -   | 448,735              |
| Loss                                     | -                      | (3,045,234)           | -                      | -   | (3,045,234)          |
| Distributions                            | -                      | -                     | (7,186,707)            | -   | (7,186,707)          |
| Equity, September 30,<br>2006            | <u>\$ 77,626,070</u>   | <u>\$ (7,276,721)</u> | <u>\$ (15,459,136)</u> | <u>\$ 7,068,046</u>                           | <u>\$ 61,958,259</u> |

### Nine Months Ended September 30, 2005 (Restated):

|   | <u>Units<br/>In \$</u> | <u>Loss</u>           | <u>Distributions</u>  | <u>Equity<br/>Component of<br/>Debentures</u> | <u>Total</u>         |
|---|------------------------|-----------------------|-----------------------|---|----------------------|
| Equity, December 31,<br>2004, as restated | 25,292,265             | (2,096,382)           | (2,042,422)           | 2,701,497                                     | 23,854,958           |
| Private placement of units                | 6,897,500              | -                     | -                     | 2,847,555                                     | 9,745,055            |
| Issue costs                               | (647,931)              | -                     | -                     | -   | (647,931)            |
| Conversion of debentures                  | 13,444,238             | -                     | -                     | (1,595,376)                                   | 11,848,862           |
| Unit-based compensation                   | 8,541                  | -                     | -                     | -   | 8,541                |
| Loss                                      | -                      | (1,672,096)           | -                     | -   | (1,672,096)          |
| Distributions                             | -                      | -                     | (3,870,257)           | -   | (3,870,257)          |
| Equity, September 30,<br>2005             | <u>\$ 44,994,613</u>   | <u>\$ (3,768,478)</u> | <u>\$ (5,912,679)</u> | <u>\$ 3,953,676</u>                           | <u>\$ 39,267,132</u> |

The accompanying notes are an integral part of these financial statements.  
(unaudited)

# LANESBOROUGH REAL ESTATE INVESTMENT TRUST

## CONSOLIDATED STATEMENTS OF LOSS

|   | Three Months Ended<br>September 30 |                           | Nine Months Ended<br>September 30 |                           |
|---|------------------------------------|---------------------------|-----------------------------------|---------------------------|
|   | <u>2006</u>                        | <u>2005</u><br>(restated) | <u>2006</u>                       | <u>2005</u><br>(restated) |
| <b>Revenue</b>                              |                                    |                           |                                   |                           |
| Rentals from income properties<br>(Note 17) | \$ 7,877,307                       | \$ 4,802,181              | \$ 20,328,693                     | \$ 11,569,459             |
| Interest and other income (Note 18)         | <u>492,945</u>                     | <u>44,236</u>             | <u>1,374,598</u>                  | <u>643,576</u>            |
|   | <b>8,370,252</b>                   | <b>4,846,417</b>          | <b>21,703,291</b>                 | <b>12,213,035</b>         |
| <b>Expenses</b>                             |                                    |                           |                                   |                           |
| Property operating costs                    | <u>3,668,099</u>                   | <u>2,215,724</u>          | <u>9,927,966</u>                  | <u>5,393,368</u>          |
| Operating income                            | <u>4,702,153</u>                   | <u>2,630,693</u>          | <u>11,775,325</u>                 | <u>6,819,667</u>          |
| Financing expense                           | <b>2,998,531</b>                   | 1,934,207                 | <b>8,124,801</b>                  | 5,423,324                 |
| Trust expense                               | <b>728,057</b>                     | 22,995                    | <b>1,214,430</b>                  | 123,749                   |
| Amortization of income properties           | <b>1,276,589</b>                   | 699,032                   | <b>3,197,943</b>                  | 1,648,651                 |
| Amortization of deferred charges            | <b>201,943</b>                     | 311,497                   | <b>686,652</b>                    | 967,695                   |
| Amortization of intangible assets           | <u>776,891</u>                     | <u>149,200</u>            | <u>1,908,310</u>                  | <u>328,344</u>            |
|   | <u>5,982,011</u>                   | <u>3,116,931</u>          | <u>15,132,136</u>                 | <u>8,491,763</u>          |
| Loss before income taxes                    | <b>(1,279,858)</b>                 | (486,238)                 | <b>(3,356,811)</b>                | (1,672,096)               |
| Future income tax recovery (Note 11)        | <u>(236,454)</u>                   | <u>-</u>                  | <u>(280,004)</u>                  | <u>-</u>                  |
| Loss before the undernoted                  | <b>(1,043,404)</b>                 | (486,238)                 | <b>(3,076,807)</b>                | (1,672,096)               |
| Non-controlling interest (Note 12)          | <u>33,419</u>                      | <u>-</u>                  | <u>31,573</u>                     | <u>-</u>                  |
| Loss  | <u>\$ (1,009,985)</u>              | <u>\$ (486,238)</u>       | <u>\$ (3,045,234)</u>             | <u>\$ (1,672,096)</u>     |
| Loss per unit (Note 19)                     |                                    |                           |                                   |                           |
| Basic                                       | \$ (0.059)                         | \$ (0.049)                | \$ (0.178)                        | \$ (0.179)                |
| Diluted                                     | <b>(0.059)</b>                     | (0.049)                   | <b>(0.178)</b>                    | (0.179)                   |

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(unaudited)

# LANESBOROUGH REAL ESTATE INVESTMENT TRUST

## CONSOLIDATED STATEMENTS OF CASH FLOWS

|  | Three Months Ended<br>September 30 |                     | Nine Months Ended<br>September 30 |                     |
|--|------------------------------------|---------------------|-----------------------------------|---------------------|
|  | 2006                               | 2005<br>(restated)  | 2006                              | 2005<br>(restated)  |
| <b>Cash provided by (used in) operating activities</b>                                   |                                    |                     |                                   |                     |
| Loss from operations   | \$ (1,009,985)                     | \$ (486,238)        | \$ (3,045,234)                    | \$ (1,672,096)      |
| Items not affecting cash   |                                    |                     |                                   |                     |
| Accrued rental revenue   | (13,334)                           | (18,865)            | (36,515)                          | (62,663)            |
| Amortization of above market in-place leases   | 3,209                              | 4,498               | 9,627                             | 13,494              |
| Amortization of below market in-place leases   | (3,183)                            | (3,612)             | (9,549)                           | (10,836)            |
| Accretion on debt component of convertible debentures (Note 9)                           | 866,049                            | 580,057             | 2,544,718                         | 2,170,848           |
| Unit-based compensation  | 440,757                            | 2,847               | 448,735                           | 8,541               |
| Amortization of income properties  | 1,276,589                          | 699,032             | 3,197,943                         | 1,648,651           |
| Amortization of deferred charges   | 201,943                            | 311,497             | 686,652                           | 967,695             |
| Amortization of intangible assets  | 776,891                            | 149,200             | 1,908,310                         | 328,344             |
| Future income taxes  | (236,454)                          | -                   | (280,004)                         | -                   |
| Non-controlling interest   | (33,419)                           | -                   | (31,573)                          | -                   |
| Interest paid on convertible debentures  | (1,152,200)                        | (740,006)           | (1,893,097)                       | (1,481,119)         |
| Cash from operations   | 1,116,863                          | 498,410             | 3,500,013                         | 1,910,859           |
| Changes in non-cash operating items (net of effects of acquisition of income properties) | (74,379)                           | 281,569             | (196,610)                         | 108,485             |
| Tenant inducements and leasing expenses incurred through leasing activity                | (7,526)                            | (6,250)             | (62,882)                          | (151,088)           |
|  | <u>1,034,958</u>                   | <u>773,729</u>      | <u>3,240,521</u>                  | <u>1,868,256</u>    |
| <b>Cash provided by (used in) financing activities</b>                                   |                                    |                     |                                   |                     |
| Proceeds of mortgage loan financing  | 6,392,189                          | -                   | 40,246,439                        | 19,621,494          |
| Proceeds of convertible debentures   | -                                  | -                   | 13,680,000                        | 12,000,000          |
| Repayment of mortgage loans  | (794,375)                          | (547,371)           | (4,425,795)                       | (10,716,914)        |
| Private placement of units   | -                                  | -                   | -                                 | 6,857,500           |
| Options exercised  | -                                  | 40,000              | -                                 | 40,000              |
| Financing costs  | (403,609)                          | 111,531             | (1,164,496)                       | (1,010,247)         |
| Issue costs  | (1,788)                            | 186                 | (252,707)                         | (648,303)           |
| Distributions paid on on trust units   | (2,417,183)                        | (1,264,876)         | (6,380,175)                       | (2,394,679)         |
| Distributions paid on Class B units of Village West LP                                   | (63,927)                           | -                   | (63,927)                          | -                   |
|  | <u>2,711,307</u>                   | <u>(1,660,530)</u>  | <u>41,639,339</u>                 | <u>23,748,851</u>   |
| <b>Cash provided by (used in) investing activities</b>                                   |                                    |                     |                                   |                     |
| Income properties acquired (Note 2)  | (3,873,410)                        | (12,461,671)        | (57,934,280)                      | (39,142,929)        |
| Additions to income properties   | (1,111,035)                        | (481,635)           | (1,352,019)                       | (489,344)           |
| Mortgage loan receivable advance   | -                                  | -                   | (5,000,000)                       | (1,475,000)         |
| Repayment of mortgage loan receivable  | 850,000                            | 3,625,000           | 850,000                           | 3,625,000           |
| Deposits on potential acquisitions   | -                                  | 250,000             | 560,000                           | (210,000)           |
| Change in restricted cash  | (316,968)                          | (292,037)           | (448,524)                         | (370,338)           |
|  | <u>(4,451,413)</u>                 | <u>(9,360,343)</u>  | <u>(63,324,823)</u>               | <u>(38,062,611)</u> |
| <b>Cash decrease</b>   | <b>(705,148)</b>                   | <b>(10,247,144)</b> | <b>(18,444,963)</b>               | <b>(12,445,504)</b> |
| <b>Cash, beginning of period</b>   | <b>5,225,782</b>                   | <b>17,065,419</b>   | <b>22,965,597</b>                 | <b>19,263,779</b>   |
| <b>Cash, end of period</b>   | <b>\$ 4,520,634</b>                | <b>\$ 6,818,275</b> | <b>\$ 4,520,634</b>               | <b>\$ 6,818,275</b> |
| <b>Supplementary cash flow information</b>   |                                    |                     |                                   |                     |
| Interest paid on mortgage loans payable  | <u>\$ 2,010,290</u>                | <u>\$ 1,312,065</u> | <u>\$ 5,404,029</u>               | <u>\$ 3,383,836</u> |

The accompanying notes are an integral part of these financial statements.  
(unaudited)

# LANESBOROUGH REAL ESTATE INVESTMENT TRUST

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS SEPTEMBER 30, 2006

### 1 *Organization*

Lanesborough Real Estate Investment Trust ("the Trust") is a closed-end real estate investment trust which was created under a Declaration of Trust dated April 23, 2002 and amended effective July 12, 2006.

#### **Basis of presentation**

The interim financial statements have been prepared by management in accordance with Canadian generally accepted accounting principles. The interim financial statements reflect the operations of the Trust, wholly owned operating subsidiaries and LREIT Village West Limited Partnership (Village West LP). The interim financial statements have been prepared on a consistent basis with the December 31, 2005 audited financial statements. These financial statements do not include all the information and disclosure required by Canadian generally accepted accounting principles for annual financial statements, and should be read in conjunction with the December 31, 2005 audited financial statements and notes thereto.

### 2 *Acquisitions*

On January 1, 2006, the Trust acquired Willowdale Gardens, a residential property located in Brandon, Manitoba for a total cost of \$4,419,425. The acquisition was funded from the assumption of a first mortgage loan of \$2,169,426, with the balance paid in cash. On April 7, 2006, a new first mortgage loan was obtained in the amount of \$3,685,500.

On February 1, 2006, the Trust acquired Broadview Meadows, a residential property located in Sherwood Park, Alberta for a total cost of \$6,825,556. The acquisition was funded entirely in cash. On February 6, 2006, a first mortgage loan was obtained in the amount of \$5,550,000.

On June 1, 2006, the Trust acquired Village West Townhouses, a residential property located in Saskatoon, Saskatchewan for a total cost of \$5,213,550 through a Limited Partnership. The acquisition was funded with the assumption of a first mortgage loan of \$2,339,121, the issuance of 456,617 Class B Limited Partnership Units of Village West LP in the amount of \$2,739,704 and the balance in cash.

On June 1, 2006, the Trust acquired Woodlily Courts, a residential property located in Moose Jaw, Saskatchewan for a total cost of \$3,717,600. The acquisition was funded with a new first mortgage loan of \$3,000,000 with the balance in cash.

On June 1, 2006, the Trust acquired Chateau St. Michael's, a seniors housing complex located in Moose Jaw, Saskatchewan for a total cost of \$7,639,811 through a wholly owned operating subsidiary. The acquisition was funded from the assumption of a first mortgage loan of \$5,016,129 with the balance in cash. On September 29, 2006, an advance of \$492,188 was received on the existing mortgage loan.

On June 1, 2006, the Trust acquired Elgin Lodge Retirement Home, a seniors housing complex located in Port Elgin, Ontario for a total cost of \$8,500,309 through a wholly owned operating subsidiary. The acquisition was funded entirely in cash. On July 5, 2006, a new first mortgage loan was obtained in the amount of \$5,900,000.

On June 30, 2006, the Trust acquired Gannet Place, Lunar Apartments, Parkland Apartments, Skyview Apartments, Snowbird Manor and Whimbrel Terrace, six residential properties located in Fort McMurray, Alberta for a total cost of \$32,132,409. The acquisition was funded with a new first mortgage loan of \$21,618,751 with the balance in cash.

# LANESBOROUGH REAL ESTATE INVESTMENT TRUST

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS SEPTEMBER 30, 2006

### 2 *Acquisitions (continued)*

On July 27, 2006, the Trust acquired land in Fort McMurray, Alberta for the development of Park View Apartments at total cost of \$9,300,000. The acquisition was funded with a vendor take-back mortgage of \$7,300,000 with the balance in cash.

The net assets acquired in the transactions are as follows:

|   |                      |
|---|----------------------|
| Land  | \$ 24,301,264        |
| Buildings                                     | 50,547,334           |
| Furniture, equipment and appliances           | 605,223              |
| Intangible assets                             |                      |
| Lease origination costs                       | 1,768,077            |
| Tenant relationships                          | 485,162              |
| Vendor take-back mortgage                     | (7,300,000)          |
| Mortgage loans payable assumed                | (9,524,677)          |
| Working capital, net                          | <u>41,601</u>        |
|   | <u>\$ 60,923,984</u> |
| Consideration:                                |                      |
| Cash  | \$ 57,934,280        |
| Class B units of Village West LP              | 2,739,704            |
| Deposits made in year ended December 31, 2005 | <u>250,000</u>       |
|   | <u>\$ 60,923,984</u> |

Deposits of \$3,300,000 were applied to the acquisitions of income properties during the nine months ended September 30, 2006.

### 3 *Income properties*

|                                 | <u>Cost</u>          | <u>Accumulated<br/>Amortization</u> | <u>Net Book<br/>Value<br/>September 30<br/>2006</u> | <u>Net Book<br/>Value<br/>December 31<br/>2005</u><br>(audited) |
|---------------------------------|----------------------|-------------------------------------|---|---|
| Land                            | \$ 31,961,341        | \$ -                                | \$ 31,961,341                                       | \$ 15,360,952   |
| Buildings                       | 197,721,660          | (5,969,208)                         | 191,752,452   | 130,049,465   |
| Appliances                      | 4,783,469            | (724,276)                           | 4,059,193   | 3,560,139   |
| Properties under<br>development | <u>12,901,297</u>    | <u>-</u>                            | <u>12,901,297</u>                                   | <u>11,018,744</u>   |
|                                 | <u>\$247,367,767</u> | <u>\$ (6,693,484)</u>               | <u>\$240,674,283</u>                                | <u>\$159,989,300</u>  |

The cost of the major renovation, including capitalized carrying costs, at Highland Tower for the three months ended September 30, 2006 of \$189,277 (September 30, 2005 - \$389,960) and for the nine months ended September 30, 2006 of \$430,261 (September 30, 2005 - \$389,960) is included in the cost of the buildings. Carrying costs total \$28,001 for the three months ended September 30, 2006 (September 30, 2005 - \$21,679) and \$114,078 for the nine months ended September 30, 2006 (September 30, 2005 - \$21,679).



# LANESBOROUGH REAL ESTATE INVESTMENT TRUST

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS SEPTEMBER 30, 2006

### 3 *Income properties (continued)*

The cost of the property under development, including carrying costs, at Park View Apartments for the three and nine months ended September 30, 2006, consist of land of \$9,300,000 (2005 - \$nil) and construction costs of \$3,601,297 (2005 - \$nil). Carrying costs total \$97,600 for the three and nine months ended September 30, 2006 (2005 - \$nil).

During the three months ended March 31, 2006, the cost of buildings was increased by an amount of \$3,871,302 relating to an adjustment of the net assets acquired on the purchase of Riverside Terrace Inc.

### 4 *Mortgage loans receivable*

|                | September 30<br>2006 | December 31<br>2005<br>(audited) |
|----------------|----------------------|----------------------------------|
| Lakewood Manor | \$ 8,500,000         | \$ 8,500,000                     |
| Edmonton land  | -                    | 850,000                          |
| Woodland Park  | <u>5,000,000</u>     | <u>-</u>                         |
|                | <u>\$ 13,500,000</u> | <u>\$ 9,350,000</u>              |

#### **Lakewood Manor**

The Trust has invested in a second mortgage loan, secured by a 175-suite multi-family apartment and townhouse property, which is currently under construction in Fort McMurray, Alberta. The loan advance of \$8,500,000 bears interest at 8%. Interest is payable quarterly. The loan shall be applied toward the purchase price of the property, which is expected to close in April 2007, in the amount of \$58,735,825.

#### **Edmonton land**

The Trust invested in a mortgage loan, secured by land in Edmonton, Alberta. The loan advance of \$850,000 bore interest at 12%. The loan was repaid on July 15, 2006.

#### **Woodland Park**

The Trust has invested in a second mortgage loan, secured by a 107 suite multi-family apartment and townhouse property, which is currently under construction in Fort McMurray, Alberta. The loan advance of \$5,000,000 bears interest at Royal Bank Prime Rate. Interest is payable quarterly. The loan shall be applied toward the purchase price of the property, which is expected to close in December 2006, in the amount of \$37,865,000.

# LANESBOROUGH REAL ESTATE INVESTMENT TRUST

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS SEPTEMBER 30, 2006

### 5 *Deferred charges*

|  | <u>Cost</u>         | <u>Accumulated<br/>Amortization</u> | <u>Net Book<br/>Value<br/>September 30<br/>2006</u> | <u>Net Book<br/>Value<br/>December 31<br/>2005<br/>(audited)</u> |
|--|---------------------|-------------------------------------|---|--|
| Tenant inducements   | \$ 1,727,469        | \$ (822,476)                        | \$ 904,993  | \$ 1,065,743   |
| Financing costs  | 2,871,096           | (979,535)                           | 1,891,561   | 1,117,207  |
| Leasing expenses   | 165,871             | (72,702)                            | 93,169  | 106,225  |
| Amounts recorded on<br>acquisition of income<br>properties |                     |                                     |   |  |
| Tenant inducements   | <u>569,203</u>      | <u>(211,540)</u>                    | <u>357,663</u>                                      | <u>412,222</u>   |
|  | <u>\$ 5,333,639</u> | <u>\$ (2,086,253)</u>               | <u>\$ 3,247,386</u>                                 | <u>\$ 2,701,397</u>  |

Amortization of deferred charges consists of the following:

|  | <u>Three Months Ended<br/>September 30</u> |                            | <u>Nine Months Ended<br/>September 30</u> |                            |
|--|--|----------------------------|---|----------------------------|
|  | <u>2006</u>                                | <u>2005<br/>(restated)</u> | <u>2006</u>                               | <u>2005<br/>(restated)</u> |
| Tenant inducements                                 | \$ 63,877                                  | \$ 68,375                  | \$ 214,626                                | \$ 208,641                 |
| Financing costs                                    | 113,283                                    | 217,018                    | 395,404                                   | 680,873                    |
| Leasing expenses                                   | 6,597                                      | 6,652                      | 22,064                                    | 19,825                     |
| Amounts recorded on income<br>property acquisition |  |                            |   |                            |
| Tenant inducements                                 | <u>18,186</u>                              | <u>19,452</u>              | <u>54,558</u>                             | <u>58,356</u>              |
|  | <u>\$ 201,943</u>                          | <u>\$ 311,497</u>          | <u>\$ 686,652</u>                         | <u>\$ 967,695</u>          |

### 6 *Other assets*

|                                    | <u>September 30<br/>2006</u> | <u>December 31<br/>2005<br/>(audited)</u> |
|------------------------------------|------------------------------|---|
| Amounts receivable                 | \$ 1,691,794                 | \$ 867,711                                |
| Loan receivable from tenant        | 216,889                      | 236,105                                   |
| Property tax deposits and other    | 986,420                      | 669,966                                   |
| Deposits on potential acquisitions | 100,000                      | 910,000                                   |
| Deferred rent receivable           | 218,610                      | 182,095                                   |
| Restricted cash                    | <u>1,398,070</u>             | <u>949,550</u>                            |
|                                    | <u>\$ 4,611,783</u>          | <u>\$ 3,815,427</u>                       |

Restricted cash consists of funds held in trust for residential tenant security deposits.

# LANESBOROUGH REAL ESTATE INVESTMENT TRUST

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS SEPTEMBER 30, 2006

### 7 *Intangible assets*

|                              | <u>Cost</u>         | <u>Accumulated<br/>Amortization</u> | <u>Net Book<br/>Value<br/>September 30<br/>2006</u> | <u>Net Book<br/>Value<br/>December 31<br/>2005<br/>(audited)</u> |
|------------------------------|---------------------|-------------------------------------|---|--|
| Lease origination costs      | \$ 4,078,318        | \$ (2,300,490)                      | \$ 1,777,828  | \$ 1,649,972   |
| Tenant relationships         | <u>1,074,780</u>    | <u>(401,113)</u>                    | <u>673,667</u>                                      | <u>456,594</u>   |
|                              | 5,153,098           | (2,701,603)                         | 2,451,495   | 2,106,566  |
| Above market in-place leases | <u>123,726</u>      | <u>(48,289)</u>                     | <u>75,437</u>                                       | <u>85,064</u>  |
|                              | <u>\$ 5,276,824</u> | <u>\$ (2,749,892)</u>               | <u>\$ 2,526,932</u>                                 | <u>\$ 2,191,630</u>  |

Amortization of intangible assets consists of the following:

|                                 | <u>Three Months Ended<br/>September 30</u> |                   | <u>Nine Months Ended<br/>September 30</u> |                   |
|---------------------------------|--|-------------------|---|-------------------|
|                                 | <u>2006</u>                                | <u>2005</u>       | <u>2006</u>                               | <u>2005</u>       |
| Lease origination costs         | \$ 634,077                                 | \$ 130,499        | \$ 1,640,222                              | \$ 227,885        |
| Tenant relationships            | 142,814                                    | 18,701            | 268,088                                   | 50,459            |
| Cash flow guarantee             | <u>-</u>                                   | <u>-</u>          | <u>-</u>                                  | <u>50,000</u>     |
|                                 | 776,891                                    | 149,200           | 1,908,310                                 | 328,344           |
| Above market in-place<br>leases | <u>3,209</u>                               | <u>4,498</u>      | <u>9,627</u>                              | <u>13,494</u>     |
|                                 | <u>\$ 780,100</u>                          | <u>\$ 153,698</u> | <u>\$ 1,917,937</u>                       | <u>\$ 341,838</u> |

Amortization of the above market in-place leases is charged to rentals from income properties.

### 8 *Mortgage loans payable*

Mortgage loans payable consists of the following:

|  | <u>Interest Rates at<br/>September 30, 2006</u> |   |  |                              |
|--|---|---|--|------------------------------|
|  | <u>Range</u>                                    | <u>Weighted<br/>Average<br/>Interest Rate</u> | <u>Weighted<br/>Average Term<br/>to Maturity</u> | <u>September 30<br/>2006</u> |
| Fixed rate mortgage loans<br>payable                                     | 4.1% - 8.0%                                     | 5.6%  | 6.7 years  | \$161,165,606                |
| Floating rate mortgage loans<br>payable                                  | 6.5% - 7.0%                                     | 6.9%  | Demand   | 8,057,610                    |
| Non-interest bearing vendor<br>takeback second mortgage<br>loans payable | -   | -   | 0.0 years  | <u>250,000</u>               |
|  |   |   |  | <u>\$169,473,216</u>         |

# LANESBOROUGH REAL ESTATE INVESTMENT TRUST

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS SEPTEMBER 30, 2006

### 8 *Mortgage loans payable (continued)*

|   | Interest Rates at<br>December 31, 2005 |                                      | Weighted<br>Average Term<br>to Maturity | December 31<br>2005<br>(audited) |
|---|--|--------------------------------------|---|----------------------------------|
|   | Range                                  | Weighted<br>Average<br>Interest Rate |   |                                  |
| Fixed rate mortgage loans payable                                   | 4.1% - 7.4%                            | 5.6%                                 | 7.2 years                               | \$114,388,293                    |
| Floating rate mortgage loans payable                                | 6.0%                                   | 6.0%                                 | Demand                                  | 2,189,602                        |
| Non-interest bearing vendor take-back second mortgage loans payable |  |                                      | 0.5 years                               | <u>250,000</u>                   |
|   |  |                                      |   | <u>\$116,827,895</u>             |

Approximate principal repayments are as follows:

Year ending December 31

|                          |                      |
|--------------------------|----------------------|
| 2006 - remainder of year | \$ 16,513,106        |
| 2007                     | 6,093,927            |
| 2008                     | 9,799,967            |
| 2009                     | 24,300,146           |
| 2010                     | 3,450,835            |
| Thereafter               | <u>109,315,235</u>   |
|                          | <u>\$169,473,216</u> |

The floating rate mortgage loans payable are payable on demand until such time as the interest rate and term are fixed. The income properties have been pledged as security under the related mortgage agreements.

### 9 *Convertible debentures*

The Trust issued \$13,680,000 of Series F debentures by way of private placement on March 10, 2006. The Series F debentures bear interest at 7.5%, mature on March 11, 2011 and are subordinate to the Series A debentures, Series D debentures and Series E debentures. The Series F debentures are convertible at the request of the holder at any time during the year ending March 11, 2009 at a conversion price per unit of \$6.00, during the year ending March 11, 2010 at \$6.60, and during the year ending March 11, 2011 at \$7.30.

During the period, holders of convertible debentures exercised their right to convert to units, as follows:

| Convertible<br>Debentures | Conversion<br>Price | Units Issued                                  |  |
|---------------------------|---------------------|---|--|
|                           |                     | Three Months<br>Ended<br>September 30<br>2006 | Nine Months<br>Ended<br>September 30<br>2006 |
| Series A                  | \$ 5.50             | -   | 6,544  |
| Series A                  | 6.00                | 7,166   | 7,166  |
| Series D                  | 5.00                | 6,000   | 412,600                                      |

(unaudited)

# LANESBOROUGH REAL ESTATE INVESTMENT TRUST

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS SEPTEMBER 30, 2006

### 9 *Convertible debentures (continued)*

| <u>Convertible<br/>Debentures</u> | <u>Conversion<br/>Price</u> | Units Issued  |  |
|-----------------------------------|-----------------------------|---|--|
|                                   |                             | <u>Three Months<br/>Ended<br/>September 30<br/>2005</u> | <u>Nine Months<br/>Ended<br/>September 30<br/>2005</u> |
| Series A                          | \$ 5.00                     | 106,800   | 246,200  |
| Series B                          | 5.00                        | 98,800  | 188,400  |
| Series C                          | 4.50                        | 1,286,222   | 2,251,333  |
| Series D                          | 5.00                        | 3,200   | 11,200   |

The following allocation of the convertible debentures to debt and equity components is based on the net present value of future interest and principal payments with an estimated cost of borrowing without conversion option of 15% for Series A, Series D, Series E and Series F debentures:

| <u>September 30, 2006</u>            | <u>Debt</u>          | <u>Equity</u>       | <u>Total</u>         |
|--------------------------------------|----------------------|---------------------|----------------------|
| Convertible debentures               |                      |                     |                      |
| Series A - 10%, due August 30, 2007  | \$ 1,619,575         | \$ 293,557          | \$ 1,913,132         |
| Series D - 8%, due March 16, 2008    | 1,629,990            | 362,558             | 1,992,548            |
| Series E - 8%, due February 17, 2010 | 9,832,411            | 2,847,555           | 12,679,966           |
| Series F - 7.5%, due March 11, 2011  | <u>10,393,509</u>    | <u>3,564,376</u>    | <u>13,957,885</u>    |
|                                      | <u>\$ 23,475,485</u> | <u>\$ 7,068,046</u> | <u>\$ 30,543,531</u> |
| <u>December 31, 2005 (audited)</u>   | <u>Debt</u>          | <u>Equity</u>       | <u>Total</u>         |
| Convertible debentures               |                      |                     |                      |
| Series A - 10%, due August 30, 2007  | \$ 1,640,931         | \$ 307,280          | \$ 1,948,211         |
| Series D - 8%, due March 16, 2008    | 3,368,169            | 780,410             | 4,148,579            |
| Series E - 8%, due February 17, 2010 | <u>9,487,871</u>     | <u>2,847,555</u>    | <u>12,335,426</u>    |
|                                      | <u>\$ 14,496,971</u> | <u>\$ 3,935,245</u> | <u>\$ 18,432,216</u> |

The accretion of the debt component for the three months ended September 30, 2006 of \$866,049 (2005 - \$580,057) and for the nine months ended September 30, 2006 of \$2,544,718 (2005 - \$2,170,848), which increases the debt component from the initial carrying amount, is included in financing expense.

### 10 *Accounts payable and accrued liabilities*

|  | <u>September 30<br/>2006</u> | <u>December 31<br/>2005<br/>(audited)</u> |
|--|------------------------------|---|
| Accounts payable and accrued liabilities   | \$ 1,063,452                 | \$ 983,512                                |
| Construction costs payable on the development of Park View<br>Apartments in Fort McMurray, Alberta | 3,108,187                    | -   |
| Mortgage interest payable  | 1,200,110                    | 1,026,663                                 |
| Tenant security deposits   | 1,619,575                    | 959,994                                   |
| Below market in-place leases, net of accumulated<br>amortization of \$54,557 (2005 - \$45,008)     | <u>21,037</u>                | <u>30,586</u>                             |
|  | <u>\$ 7,012,361</u>          | <u>\$ 3,000,755</u>                       |

(unaudited)

# LANESBOROUGH REAL ESTATE INVESTMENT TRUST

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS SEPTEMBER 30, 2006

### 11 *Future income taxes*

The future income tax liability of wholly-owned operating subsidiaries, which are subject to income taxes, consists of the following:

|   | September 30<br><u>2006</u> | December 31<br><u>2005</u><br>(audited) |
|---|-----------------------------|---|
| Tax liabilities related to difference in tax and book value | \$ 3,966,408                | \$ 195,885                              |
| Tax assets related to operating losses                      | <u>(234,138)</u>            | <u>(54,913)</u>                         |
|   | <u>\$ 3,732,270</u>         | <u>\$ 140,972</u>                       |

The future income tax liability and related increase in the cost of Riverside Terrace Inc. was recorded in the three months ended March 31, 2006.

The future income tax recovery of wholly-owned subsidiaries consists of the following:

|                               | Three Months Ended<br>September 30 |             | Nine Months Ended<br>September 30 |             |
|-------------------------------|------------------------------------|-------------|-----------------------------------|-------------|
|                               | <u>2006</u>                        | <u>2005</u> | <u>2006</u>                       | <u>2005</u> |
| Temporary differences         | \$ (107,007)                       | \$ -        | \$ (100,779)                      | \$ -        |
| Current period operating loss | <u>(129,447)</u>                   | <u>-</u>    | <u>(179,225)</u>                  | <u>-</u>    |
|                               | <u>\$ (236,454)</u>                | <u>\$ -</u> | <u>\$ (280,004)</u>               | <u>\$ -</u> |

### 12 *Non-controlling interest*

Non-controlling interest represents the interest of the holder of the Class B units of Village West LP which is consolidated in these financial statements. The Class B units of Village West LP are exchangeable, at the option of the holder into units of the Trust. The holder of the Class B units of Village West LP is entitled to receive distributions equal to those provided to holders of units of the Trust.

Non-controlling interest consists of the following:

|   | September 30<br><u>2006</u> | December 31<br><u>2005</u><br>(audited) |
|---|-----------------------------|---|
| Class B units of Village West LP                  | \$ 2,739,704                | \$ -                                    |
| Loss of Village West Townhouses                   | (31,573)                    | -                                       |
| Distributions on Class B units of Village West LP | <u>(85,236)</u>             | <u>-</u>                                |
| Closing balance                                   | <u>\$ 2,622,895</u>         | <u>\$ -</u>                             |

# LANESBOROUGH REAL ESTATE INVESTMENT TRUST

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS SEPTEMBER 30, 2006

### 13 *Related party transactions*

#### **Management agreement**

The Trust incurred property management fees to Shelter Canadian Properties Limited of \$259,345 for the three months ended September 30, 2006 (2005 - \$196,467) and \$691,863 for the nine months ended September 30, 2006 (2005 - \$443,300).

Included in accounts payable and accrued liabilities at September 30, 2006 is a balance of \$20,023 (2005 - \$95,825), payable to Shelter Canadian Properties Limited.

#### **Services agreement**

The Trust entered into a services agreement, for an initial term expiring August 30, 2007, with Shelter Canadian Properties Limited, a Unitholder. Under the services agreement, Shelter Canadian Properties Limited provides the Trust management and support services for the administration of the day-to-day activities of the Trust. On January 17, 2006, the terms of the services agreement between the Trust and Shelter Canadian Properties Limited were modified. For the period commencing on January 1, 2006 and concluding June 30, 2006, a service fee was paid to Shelter Canadian Properties Limited, equal to 0.3% of the net book value of the assets of the Trust, excluding cash and accumulated amortization. On May 25, 2006, the term of the service fee was extended for a further six month term ending December 31, 2006.

The Trust incurred service fees to Shelter Canadian Properties Limited of \$163,308 for the three months ended September 30, 2006 (2005 - \$nil) and \$434,246 for the nine months ended September 30, 2006 (2005 - nil).

Unit-based compensation expense for the three months ended September 30, 2006 of \$2,847 (2005 - \$2,847) and for the nine months ended September 30, 2006 of \$8,541 (2005 - \$8,541), relating to options issued under the services agreement, was recorded to amortize the fair value of the unit-based compensation over the term of the services agreement.

#### **Acquisition**

Effective January 1, 2006, the Trust acquired Willowdale Gardens. Prior to the acquisition a related party, 2668921 Manitoba Ltd., the parent company of Shelter Canadian Properties Limited, which is owned by the Arni Thorsteinson Family Trust, the Chief Executive Officer and a trustee of the Trust, held an 18.67% undivided interest in Willowdale Gardens. From January 1, 2006 until April 6, 2006, the assumed first mortgage loan was guaranteed by Shelter Canadian Properties Limited.

On July 27, 2006, the Trust acquired and agreed to develop of Park View Apartments, a residential property located in Fort McMurray, Alberta. The Trust has purchased the land and entered into a development agreement with Shelter Canadian Properties Limited in which Shelter Canadian Properties Limited has agreed to (i) develop the project for a total cost not to exceed \$57,750,000 (inclusive of the purchase price of the land); (ii) arrange and guarantee construction financing, in the approximate amount of \$45,000,000 and permanent financing after completion of construction; and (iii) provide all development and construction supervision services for the project. The Trust will pay to Shelter Canadian Properties Limited a fee of \$1,000,000 in consideration for services provided under the development agreement.

# LANESBOROUGH REAL ESTATE INVESTMENT TRUST

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS SEPTEMBER 30, 2006

### 14 Units

A summary of the status of the units and changes during the period is as follows:

|  | Nine Months<br>Ended<br>September 30<br>2006 | Year<br>Ended<br>December 31<br>2005<br>(audited) |
|--|--|---|
| Outstanding, beginning of period         | 16,855,286                                   | 6,461,213   |
| Units issued by private placement        | -  | 7,668,740   |
| Units issued on conversion of debentures | 426,310                                      | 2,715,333   |
| Units issued on exercise of unit option  | -  | 10,000  |
| Outstanding, end of period               | <u>17,281,596</u>                            | <u>16,855,286</u>                                 |

### 15 Unit options

#### Unit option plan

On January 17, 2006, the Trust granted options to the three Trustees and the Chief Financial Officer to acquire 7,500 units each at \$5.42 per unit. The options have vested and expire on January 17, 2011.

The fair value of each unit option granted is estimated on the date of grant using the Black-Scholes option pricing model. The assumptions used for the options granted on January 17, 2006 are dividend yield of 10.13%, expected volatility of 36.22%, risk-free interest rate of 3.84% and life of options of five years.

Unit-based compensation expense of \$20,559 for the three months ended September 30, 2006 (2005 - \$nil) and \$22,843 for the nine months ended September 30, 2006 (2005 - \$nil), relating to options issued on January 17, 2006, was recorded to expense the fair value of unit-based compensation.

On July 26, 2006, the Trust granted options to each of the independent Trustees, the Chief Executive Officer and the Chief Financial Officer as well as seventeen management and senior employees of Shelter Canadian Properties Limited who are engaged in functions related to the Trust to acquire a total of 960,000 units at \$5.80 per unit. The options granted to the independent Trustees have vested. The balance of the options vest equally on the grant date and the first, second, third and fourth anniversaries of the grant date. The options expire on July 26, 2011.

The fair value of each unit option granted is estimated on the date of grant using the Black-Scholes option pricing model. The assumptions used for the options granted on July 26, 2006, are a dividend yield of 9.61%, expected volatility of 43.10%, risk-free interest rate of 4.25% and life of options of five years.

Unit based compensation expense of \$417,351 for the three and nine months ended September 30, 2006 (2005 - \$nil), relating to the options issued on July 26, 2006, was recorded to expense the fair value unit-based compensation.



# LANESBOROUGH REAL ESTATE INVESTMENT TRUST

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS SEPTEMBER 30, 2006

### 16 *Unit options (continued)*

A summary of the status of the unit options and changes during the period is as follows:

|  | Nine Months Ended<br>September 30, 2006 |                       | Year Ended<br>December 31, 2005 |                       |
|--|---|-----------------------|---------------------------------|-----------------------|
|  | <u>Units</u>                            | <u>Exercise Price</u> | <u>Units</u>                    | <u>Exercise Price</u> |
| Outstanding, beginning of period         | 10,000                                  | \$ 4.00               | 20,000                          | \$ 4.00               |
| Granted, January 17, 2006                | 30,000                                  | 5.42                  | -                               | -                     |
| Granted, July 26, 2006                   | 960,000                                 | 5.80                  | -                               | -                     |
| Exercised                                | <u>-</u>                                | -                     | <u>(10,000)</u>                 | 4.00                  |
| Weighted average number of diluted units | <u>1,000,000</u>                        |                       | <u>10,000</u>                   |                       |
| Weighted average exercise price          |   | <u>\$ 5.77</u>        |                                 | <u>\$ 4.00</u>        |

### 17 *Rentals from income properties*

Rental revenue contractually due from tenants include the recovery of property operating costs from tenants of \$341,176 for the three months ended September 30, 2006 (2005 - \$441,885) and \$1,181,585 for the nine months ended September 30, 2006 (2005 - \$1,342,561) and meal revenue of \$217,591 for the three months ended September 30, 2006 (2005 - \$63,755) and \$491,774 for the nine months ended September 30, 2006 (2005 - \$63,755).

### 18 *Interest and other income*

|                                       | Three Months Ended<br>September 30 |                  | Nine Months Ended<br>September 30 |                   |
|---------------------------------------|------------------------------------|------------------|-----------------------------------|-------------------|
|                                       | <u>2006</u>                        | <u>2005</u>      | <u>2006</u>                       | <u>2005</u>       |
| Interest on mortgage loans receivable | \$ 350,740                         | \$ 659           | \$ 738,526                        | \$ 180,221        |
| Other interest                        | 142,205                            | 43,577           | 584,874                           | 417,583           |
| Alberta natural gas rebates           | -                                  | -                | 51,198                            | 12,145            |
| Cash flow guarantee                   | -                                  | -                | -                                 | <u>33,627</u>     |
|                                       | <u>\$ 492,945</u>                  | <u>\$ 44,236</u> | <u>\$ 1,374,598</u>               | <u>\$ 643,576</u> |

# LANESBOROUGH REAL ESTATE INVESTMENT TRUST

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS SEPTEMBER 30, 2006

### 19 *Per unit calculations*

Basic per unit information is calculated based on the weighted average number of units outstanding for the period. Diluted per unit information is calculated based on the weighted average diluted number of units for the period, considering the potential exercise of outstanding unit options to the extent that the unit options are dilutive and the potential conversion of outstanding convertible debentures to the extent that the debentures are dilutive.

Loss per unit calculations are based on the following:

|   | Three Months Ended<br>September 30 |                           | Nine Months Ended<br>September 30 |                           |
|---|------------------------------------|---------------------------|-----------------------------------|---------------------------|
|   | <u>2006</u>                        | <u>2005</u><br>(restated) | <u>2006</u>                       | <u>2005</u><br>(restated) |
| Loss  | <u>\$ (1,009,985)</u>              | <u>\$ (486,238)</u>       | <u>\$ (3,045,234)</u>             | <u>\$ (1,672,096)</u>     |
| Diluted loss                                | <u>\$ (1,009,985)</u>              | <u>\$ (486,238)</u>       | <u>\$ (3,045,234)</u>             | <u>\$ (1,672,096)</u>     |
| Weighted average number<br>of units         | <u>17,273,001</u>                  | <u>10,006,233</u>         | <u>17,096,736</u>                 | <u>9,353,352</u>          |
| Weighted average number of<br>diluted units | <u>17,273,001</u>                  | <u>10,006,233</u>         | <u>17,096,736</u>                 | <u>9,353,352</u>          |

### 20 *Segmented financial information*

The assets are located in and revenue is derived from the operation of commercial, light industrial and residential real estate in Canada. Commercial real estate consists of retail properties and office and retail mixed-use properties. Residential real estate consists of multi family residential properties and seniors housing complexes.

Nine months ended September 30, 2006:

|                                   | <u>Commercial</u> | <u>Light<br/>Industrial</u> | <u>Residential</u> | <u>Trust</u> | <u>Total</u> |
|-----------------------------------|-------------------|-----------------------------|--------------------|--------------|--------------|
| Rentals from income properties    | 3,024,737         | 264,600                     | 17,039,356         | -            | 20,328,693   |
| Interest and other income         | 31,980            | 3,962                       | 199,162            | 1,139,494    | 1,374,598    |
| Property operating costs          | 1,380,341         | 35,683                      | 8,511,942          | -            | 9,927,966    |
| Operating income                  | 1,676,376         | 232,879                     | 8,726,576          | 1,139,494    | 11,775,325   |
| Financing expense                 | 758,116           | 93,966                      | 4,728,001          | 2,544,718    | 8,124,801    |
| Amortization of income properties | 246,941           | 23,509                      | 2,927,493          | -            | 3,197,943    |
| Amortization of deferred charges  | 304,038           | 804                         | 52,219             | 329,591      | 686,652      |
| Amortization of intangible assets | 133,366           | -                           | 1,774,944          | -            | 1,908,310    |
| Income (loss)                     | 233,910           | 114,601                     | (444,500)          | (2,949,245)  | (3,045,234)  |
| Total assets                      | 19,698,133        | 2,789,097                   | 227,976,058        | 18,617,730   | 269,081,018  |

# LANESBOROUGH REAL ESTATE INVESTMENT TRUST

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS SEPTEMBER 30, 2006

### 20 *Segmented financial information (continued)*

Nine months ended September 30, 2005 (restated):

|                                   | <u>Commercial</u> | <u>Light<br/>Industrial</u> | <u>Residential</u> | <u>Trust</u> | <u>Total</u> |
|-----------------------------------|-------------------|-----------------------------|--------------------|--------------|--------------|
| Rentals from income properties    | 3,223,435         | 240,222                     | 8,105,802          | -            | 11,569,459   |
| Interest and other income         | 74,315            | 2,616                       | 144,702            | 421,943      | 643,576      |
| Property operating costs          | 1,357,106         | 32,927                      | 4,003,335          | -            | 5,393,368    |
| Operating income                  | 1,940,644         | 209,911                     | 4,247,169          | 421,943      | 6,819,667    |
| Financing expense                 | 737,993           | 84,843                      | 2,429,640          | 2,170,848    | 5,423,324    |
| Amortization of income properties | 246,150           | 23,509                      | 1,378,992          | -            | 1,648,651    |
| Amortization of deferred charges  | 297,960           | 804                         | 41,802             | 627,129      | 967,695      |
| Amortization of intangible assets | 155,833           | -                           | 172,511            | -            | 328,344      |
| Income (loss)                     | 502,707           | 100,755                     | 224,235            | (2,499,793)  | (1,672,096)  |
| Total assets                      | 20,572,418        | 2,808,502                   | 144,821,429        | 6,931,696    | 175,134,045  |

Three months ended September 30, 2006:

|                                   | <u>Commercial</u> | <u>Light<br/>Industrial</u> | <u>Residential</u> | <u>Trust</u> | <u>Total</u> |
|-----------------------------------|-------------------|-----------------------------|--------------------|--------------|--------------|
| Rentals from income properties    | 961,453           | 82,708                      | 6,833,146          | -            | 7,877,307    |
| Interest and other income         | 8,968             | 286                         | 70,380             | 413,311      | 492,945      |
| Property operating costs          | 495,575           | 11,888                      | 3,160,636          | -            | 3,668,099    |
| Operating income                  | 474,846           | 71,106                      | 3,742,890          | 413,311      | 4,702,153    |
| Financing expense                 | 251,481           | 31,993                      | 1,849,008          | 866,049      | 2,998,531    |
| Amortization of income properties | 82,314            | 7,836                       | 1,186,439          | -            | 1,276,589    |
| Amortization of deferred charges  | 92,924            | 268                         | 19,880             | 88,871       | 201,943      |
| Amortization of intangible assets | 44,455            | -                           | 732,436            | -            | 776,891      |
| Income (loss)                     | 3,672             | 31,009                      | 224,995            | (1,269,661)  | (1,009,985)  |
| Total assets                      | 19,698,133        | 2,789,097                   | 227,976,058        | 18,617,730   | 269,081,018  |

# LANESBOROUGH REAL ESTATE INVESTMENT TRUST

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS SEPTEMBER 30, 2006

### 20 *Segmented financial information (continued)*

Three months ended September 30, 2005 (restated):

|                                   | <u>Commercial</u> | <u>Light<br/>Industrial</u> | <u>Residential</u> | <u>Trust</u> | <u>Total</u> |
|-----------------------------------|-------------------|-----------------------------|--------------------|--------------|--------------|
| Rentals from income properties    | 1,077,772         | 70,848                      | 3,653,561          | -            | 4,802,181    |
| Interest and other income         | 29,990            | 938                         | 29,529             | (16,221)     | 44,236       |
| Property operating costs          | 477,184           | 5,568                       | 1,732,972          | -            | 2,215,724    |
| Operating income                  | 630,578           | 66,218                      | 1,950,118          | (16,221)     | 2,630,693    |
| Financing expense                 | 256,298           | 28,117                      | 1,069,735          | 580,057      | 1,934,207    |
| Amortization of income properties | 82,050            | 7,836                       | 609,146            | -            | 699,032      |
| Amortization of deferred charges  | 98,744            | 268                         | 11,504             | 200,981      | 311,497      |
| Amortization of intangible assets | 51,943            | -                           | 97,257             | -            | 149,200      |
| Income (loss)                     | 141,541           | 29,998                      | 162,477            | (820,254)    | (486,238)    |
| Total assets                      | 20,572,418        | 2,808,502                   | 144,821,429        | 6,931,696    | 175,134,045  |

Nine months ended September 30, 2006:

|                                   | <u>Alberta</u> | <u>British<br/>Columbia</u> | <u>Manitoba</u> | <u>Ontario</u> | <u>Northwest<br/>Territories</u> | <u>Saskatchewan</u> | <u>Trust</u> | <u>Total</u> |
|-----------------------------------|----------------|-----------------------------|-----------------|----------------|----------------------------------|---------------------|--------------|--------------|
| Rentals from income properties    | 6,793,416      | 935,991                     | 4,076,903       | 650,597        | 1,996,661                        | 5,875,125           | -            | 20,328,693   |
| Interest and other income         | 147,195        | 9,184                       | 43,466          | 625            | 10,752                           | 23,882              | 1,139,494    | 1,374,598    |
| Property operating costs          | 2,660,288      | 777,432                     | 2,030,640       | 338,949        | 880,312                          | 3,240,345           | -            | 9,927,966    |
| Operating income                  | 4,280,323      | 167,743                     | 2,089,729       | 312,273        | 1,127,101                        | 2,658,662           | 1,139,494    | 11,775,325   |
| Financing expense                 | 2,123,975      | 276,830                     | 1,117,532       | 134,148        | 671,087                          | 1,256,511           | 2,544,718    | 8,124,801    |
| Amortization of income properties | 1,236,796      | 132,012                     | 497,281         | 58,849         | 369,590                          | 903,415             | -            | 3,197,943    |
| Amortization of deferred charges  | 42,128         | 754                         | 305,639         | 804            | 1,529                            | 6,207               | 329,591      | 686,652      |
| Amortization of intangible assets | 396,950        | -                           | 910,318         | 118,790        | -                                | 482,252             | -            | 1,908,310    |
| Income (loss)                     | 480,470        | (241,854)                   | (741,042)       | 134,729        | 84,896                           | 186,812             | (2,949,245)  | (3,045,234)  |
| Total assets                      | 112,088,540    | 10,906,510                  | 32,585,269      | 10,435,836     | 24,656,839                       | 59,790,294          | 18,617,730   | 269,081,018  |

Nine months ended September 30, 2005 (restated):

|                                   | <u>Alberta</u> | <u>British<br/>Columbia</u> | <u>Manitoba</u> | <u>Ontario</u> | <u>Northwest<br/>Territories</u> | <u>Saskatchewan</u> | <u>Trust</u> | <u>Total</u> |
|-----------------------------------|----------------|-----------------------------|-----------------|----------------|----------------------------------|---------------------|--------------|--------------|
| Rentals from income properties    | 4,116,086      | 828,038                     | 3,497,097       | 92,385         | 1,374,908                        | 1,660,945           | -            | 11,569,459   |
| Interest and other income         | 115,520        | 4,925                       | 78,603          | 788            | 9,840                            | 11,957              | 421,943      | 643,576      |
| Property operating costs          | 1,469,684      | 736,095                     | 1,668,821       | 4,175          | 545,749                          | 968,844             | -            | 5,393,368    |
| Operating income                  | 2,761,922      | 96,868                      | 1,906,879       | 88,998         | 838,999                          | 704,058             | 421,943      | 6,819,667    |
| Financing expense                 | 1,386,245      | 293,324                     | 761,857         | 43,673         | 398,069                          | 369,308             | 2,170,848    | 5,423,324    |
| Amortization of income properties | 741,717        | 132,012                     | 284,308         | 9,539          | 222,413                          | 258,662             | -            | 1,648,651    |
| Amortization of deferred charges  | 40,262         | 754                         | 297,958         | 804            | 64                               | 714                 | 627,139      | 967,695      |
| Amortization of intangible assets | 72,914         | 2,058                       | 202,319         | -              | 282                              | 50,771              | -            | 328,344      |
| Income (loss)                     | 520,783        | (331,279)                   | 360,434         | 34,982         | 218,171                          | 24,606              | (2,499,793)  | (1,672,096)  |
| Total assets                      | 61,289,234     | 11,146,062                  | 29,155,263      | 1,231,664      | 25,188,438                       | 40,191,688          | 6,931,696    | 175,134,045  |

# LANESBOROUGH REAL ESTATE INVESTMENT TRUST

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS SEPTEMBER 30, 2006

### 20 *Segmented financial information (continued)*

Three months ended September 30, 2006:

|                                   | Alberta     | British<br>Columbia | Manitoba   | Ontario    | Northwest<br>Territories | Saskatchewan | Trust       | Total       |
|-----------------------------------|-------------|---------------------|------------|------------|--------------------------|--------------|-------------|-------------|
| Rentals from income properties    | 2,749,665   | 346,556             | 1,309,642  | 444,377    | 677,755                  | 2,349,312    | -           | 7,877,307   |
| Interest and other income         | 51,098      | 3,207               | 11,471     | 735        | 3,014                    | 10,109       | 413,311     | 492,945     |
| Property operating costs          | 908,659     | 231,659             | 738,060    | 262,674    | 261,591                  | 1,265,456    | -           | 3,668,099   |
| Operating income                  | 1,892,104   | 118,104             | 583,053    | 182,438    | 419,178                  | 1,093,965    | 413,311     | 4,702,153   |
| Financing expense                 | 842,830     | 91,730              | 375,877    | 104,884    | 219,494                  | 497,667      | 866,049     | 2,998,531   |
| Amortization of income properties | 541,511     | 44,004              | 165,858    | 40,348     | 123,197                  | 361,671      | -           | 1,276,589   |
| Amortization of deferred charges  | 14,479      | 251                 | 93,862     | 268        | 510                      | 3,702        | 88,871      | 201,943     |
| Amortization of intangible assets | 148,856     | -                   | 272,449    | 89,093     | -                        | 266,493      | -           | 776,891     |
| Income (loss)                     | 344,853     | (17,882)            | (324,991)  | 82,302     | 75,978                   | 99,420       | (1,269,665) | (1,009,985) |
| Total assets                      | 112,088,540 | 10,906,510          | 32,585,269 | 10,435,836 | 24,656,839               | 59,790,294   | 18,617,730  | 269,081,018 |

Three months ended September 30, 2005 (restated):

|                                   | Alberta    | British<br>Columbia | Manitoba   | Ontario   | Northwest<br>Territories | Saskatchewan | Trust     | Total       |
|-----------------------------------|------------|---------------------|------------|-----------|--------------------------|--------------|-----------|-------------|
| Rentals from income properties    | 1,737,886  | 273,546             | 1,201,750  | 30,795    | 461,774                  | 1,096,430    | -         | 4,802,181   |
| Interest and other income         | 15,816     | 2,021               | 32,515     | 253       | 3,565                    | 6,287        | (16,221)  | 44,236      |
| Property operating costs          | 660,569    | 221,460             | 566,957    | 1,241     | 168,424                  | 597,073      | -         | 2,215,724   |
| Operating income                  | 1,093,133  | 54,107              | 667,308    | 29,807    | 296,915                  | 505,644      | (16,221)  | 2,630,693   |
| Financing expense                 | 588,364    | 95,649              | 279,889    | 14,490    | 132,218                  | 243,540      | 580,057   | 1,934,207   |
| Amortization of income properties | 318,761    | 44,004              | 98,810     | 3,179     | 74,095                   | 160,183      | -         | 699,032     |
| Amortization of deferred charges  | 10,477     | 252                 | 98,741     | 268       | 64                       | 714          | 200,981   | 311,497     |
| Amortization of intangible assets | -          | -                   | 98,429     | -         | -                        | 50,771       | -         | 149,200     |
| Income (loss)                     | 175,530    | (85,797)            | 91,436     | 11,870    | 90,538                   | 50,439       | (820,254) | (486,238)   |
| Total assets                      | 61,289,234 | 11,146,062          | 29,155,263 | 1,231,664 | 25,188,438               | 40,191,688   | 6,931,696 | 175,134,045 |

# LANESBOROUGH REAL ESTATE INVESTMENT TRUST

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS SEPTEMBER 30, 2006

### 21 *Commitments*

#### **Acquisitions**

The Trust has acquired and agreed to develop Park View Apartments, a residential property located in Fort McMurray, Alberta. The Trust acquired the land for \$9,300,000 funded by a vendor take-back mortgage in the amount of \$7,300,000 bearing interest at 8.0% and due on October 31, 2006 with the balance in cash. In addition, the Trust entered into a development agreement with Shelter Canadian Properties Limited in which Shelter Canadian Properties Limited has agreed to (i) develop the project for a total cost not to exceed \$57,750,000 (inclusive of the purchase price of the land); (ii) arrange and guarantee construction financing, in the approximate amount of \$45,000,000 and permanent financing after completion of construction; and (iii) provide all development and construction supervision services for the project. The Trust will pay to Shelter Canadian Properties Limited a fee of \$1,000,000 in consideration for services provided under the development agreement.

The Trust has agreed to acquire Lakewood Manor, a residential property currently under construction, located in Fort McMurray, Alberta for a total cost of \$58,735,825. The acquisition will be funded with a new first mortgage loan in the minimum amount of \$32,000,000, with the balance in cash. The Trust has provided an \$8,500,000 second mortgage, bearing interest at 8.0%, to be credited towards the purchase price upon closing. The purchase is expected to close in April 2007.

The Trust has agreed to acquire Woodland Park, a residential property currently under construction, located in Fort McMurray, Alberta for a total cost of \$37,865,000. The acquisition will be funded with a new first mortgage loan of \$27,300,000, with the balance in cash. The Trust has provided a \$5,000,000 second mortgage, bearing interest at Royal Bank prime rate, to be credited towards the purchase price upon closing. The purchase is expected to close in December 2006.

#### **Management Contracts**

The Trust has retained the following third party managers to provide on-site management services to the seniors housing complexes:

| <u>Property</u>       | <u>Manager</u>                | <u>Term Expiring</u> |
|-----------------------|-------------------------------|----------------------|
| Riverside Terrace     | LutherCare Communities        | July 31, 2015        |
| Chateau St. Michael's | Integrated Life Care Inc.     | September 30, 2010   |
| Elgin Lodge           | Kingsway Arms Management Inc. | May 31, 2016         |

### 22 *Contingent consideration on acquisition*

In conjunction with the acquisition of Elgin Lodge, the Trust has contracted with Kingsway Arms Management Services Inc., the management company of the property, to manage the expansion of the property at a rate of \$12,000 per month beginning June 1, 2006 for a period of twelve months. The estimated cost of the expansion is \$8,500,000 to be financed with an additional mortgage loan of \$6,350,000 from the existing lender with the balance in cash.

For a period of five years from June 1, 2006, the Trust is required to make an additional payment to Kingsway Arms Management Services Inc. of 50% of the amount, if any, that the appraised value of the expanded Elgin Lodge property exceeds the total costs to the Trust, including the expansion costs.

# LANESBOROUGH REAL ESTATE INVESTMENT TRUST

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS SEPTEMBER 30, 2006

### 23 *Subsequent events*

#### **Distributions**

Distributions of \$806,532 and \$806,729 were paid on October 15 and November 15, 2006 respectively to unit holders of the Trust. Distributions of \$21,309 and \$21,309 were paid on October 15 and November 15, 2006 respectively to the holder of the Class B units of Village West LP.

#### **Convertible Debentures**

On November 16, 2006, the Trust filed a preliminary short form prospectus in regard to the offering of a Series G convertible debenture issue. The offering price and terms of the debentures are to be determined based on market conditions.

#### **Village West Limited Partnership**

On November 1, 2006, the holder of the Class B Village West LP units exchanged 100,000 Class B Village West LP units for units of the Trust on a one for one basis.

### 24 *Comparative figures*

Certain of the prior period figures have been restated to reflect the correction of an error relating to issue costs on convertible debentures and the change in the accounting policy relating to properties under development.

As a result of the correction of an error relating to issue costs on convertible debentures, amortization of deferred charges is higher than reported under the previous policy by \$90,949 for the three months ended September 30, 2005 and \$517,107 for the nine months ended September 30, 2005.

As a result of the change in accounting policy relating to properties under development, the following changes have occurred for the three months ended September 30, 2005: Rentals from income properties is lower by \$102,924, property operating costs are lower by \$57,347, financing expenses are lower by \$82,530, amortization of income properties is lower by \$46,617 and amortization of deferred charges is lower by \$60. For the nine months ended September 30, 2005: Rentals from income properties is lower by \$193,786, property operating costs are lower by \$103,212, financing expenses are lower by \$131,360, amortization of income properties is lower by \$77,652 and amortization of deferred charges is lower by \$101.

In addition, certain of the prior period figures have been reclassified to be comparable to the current period.